

ACERA 2025/2026 Vision RFP
Response to Vision RFP Questions

- 1) The vision cert shows a contact allowance on the vision base plan of \$175. The template they provided for the plan comparison summary shows \$105. Has that changed since the cert, or is that an error on the template?

Please refer to the vision certificate for the current benefits.

- 2) Are there any current issues you are looking to solve thru the bidding process? – Service, Network issues, etc.

ACERA is conducts an RFP every five-years to ensure current benefits and premiums are consistent with their objectives and competitive with the current market.

- 3) After reviewing the Vision and Dental RFPs for ACERA, the only item we need is a copy of their Association agreement.

Not applicable

- 4) Also, does the group use a BenAdmin platform?

ACERA uses a PG3 system.

- 5) Do ACERA retirees have access to Costco, Walmart and Sam's Club as in-network providers?

Yes.

- 6) What is the frame allowance at Costco, Walmart, and Sam's Club?

Please refer to Appendix C for more details.

- 7) For the electronic copy of our proposed network providers in Microsoft Excel, please confirm if the provider list should be limited to a specific geography? For example, should we provide a list of the providers located in Alameda County or the Bay Area? If you would like the providers in the Bay Area, please provide the list of counties to include.

The provider list should include providers within the Northern California region. The census provided in a secure email contains the information required to determine access to vision providers.

- 8) Please advise if any commissions are being requested.

Please exclude commissions from your proposed fees.

- 9) Our best practice for executing our proposal documents is via electronic signature, which are legally binding in the United States. Will you waive the ink and notary on the requested forms and approve electronic signature?

Yes.

10) We would like to request an extension on the Vision bid if possible.

An extension has been granted. Please submit the proposal by **Wednesday, April 2, 2025.**

11) What is the number of member exams, frames, single vision, bifocal, trifocal, contact lenses for calendar year 2024 and 2023 for each plan?

Please refer to the tables on pages 3 and 4.

12) Are the current plans voluntarily or contributory?

Please refer to the retiree benefit guide for more details. The link to the benefit is listed below:

<https://www.acera.org/sites/main/files/file-attachments/retiree-enrollment-guide.pdf>

13) Why is ACERA out to bid?

Refer to question 2.

14) How long have they been with current carrier?

ACERA has been with the current carrier for more than 10 years.

15) Will current fees be provided?

Current fees are provided in Attachment A.

16) Are there any issues with the current carrier?

Refer to Question 2.

17) What is the exam utilization percentage for calendar year 2024 and 2023 for each plan?

Please refer to the images below.

1/1/2022-12/31/2022 Utilization

	Number of Services
Employees	
Exams	1,827
Single Vision	437
Bifocal	1,533
Trifocal	32
Contact Lenses	152
Frames	1,600
Dependents	
Exams	730
Single Vision	214
Bifocal	546
Trifocal	3
Contact Lenses	79
Frames	632
Employees and Dependents	
Exams	2,557
Single Vision	651
Bifocal	2,079
Trifocal	35
Contact Lenses	231
Frames	2,232

1/1/2023-12/31/2023 Utilization

	Number of Services
Employees	
Exams	1,992
Single Vision	441
Bifocal	1,723
Trifocal	25
Contact Lenses	137
Frames	1,734
Dependents	
Exams	784
Single Vision	228
Bifocal	548
Trifocal	9
Contact Lenses	96
Frames	653
Employees and Dependents	
Exams	2,776
Single Vision	669
Bifocal	2,271
Trifocal	34
Contact Lenses	233
Frames	2,387

1/1/2024-12/31/2024 Utilization

	Number of Services
Employees	
Exams	1,961
Single Vision	463
Bifocal	1,644
Trifocal	35
Contact Lenses	152
Frames	1,746
Dependents	
Exams	727
Single Vision	245
Bifocal	561
Trifocal	4
Contact Lenses	81
Frames	679
Employees and Dependents	
Exams	2,688
Single Vision	708
Bifocal	2,205
Trifocal	39
Contact Lenses	233
Frames	2,425

1/1/2024-12/31/2024 Non-Covered Lens Enhancements

Lens Enhancements	Claim Count	% Of Non-Covered Enhancements	% Of Lens Claims
Anti-Reflective	662	32.51%	1.38%
High Index	457	22.45%	.95%
Photochromic	365	17.93%	.76%
Polarized	175	8.60%	.36%
Edge Treatment	72	3.54%	.15%
Rimless	67	3.29%	.14%
Mirror and Ski Coating	40	1.96%	.08%
Oversize Lens	40	1.96%	.08%
Tints Excluding Pink 1 and 2	39	1.92%	.08%
Custom Measurements	35	1.72%	.07%
Light Filter	24	1.18%	.05%
Technical Add On A	19	.93%	.04%
Near Variable Focus A	18	.88%	.04%
Progressive	9	.44%	.02%
Scratch Resistant	6	.29%	.01%
Aspheric	4	.20%	.01%
Glass Spherical	3	.15%	.01%
Blended Bifocal	1	.05%	.00%
Total	2,036		