

# **Table of Contents**

Section I	
Letter from the CEO to the Board of Retirement	3
Section II	
Budget Policies and Process	9
Section III	
Operating Expense Budget	15
Staffing	
Staff Development	
Professional Fees	
Office Expense	
Insurance Mombay Cognicas	
Member Services	
Board of Retirement	
Depreciation	
Uncollectable Benefit Payments	34
Section IV	
Departmental Operating Expense Budgets	31
Administration Department	38
Benefits Department	
Fiscal Services Department	
Human Resources Department	
Internal Audit Department	
Investment Department	
Legal department Prism Department	
Section V	
Enterprise-wide Projects	61
Section VI	
Administrative Budget	
Operating and Administrative Expenses	
2016 Department Weighed Average	
Applied Factors	
Section VII	
Capital Asset Outlay Budget	79
Section VIII	
Portfolio Management Investment Expenses	81
•	
Appendix A	
ACERA Three Year Business Plan Key Strategic Initiatives (Prioritized)	85
Appendix B	
2016 ACERA Budget Change Proposal (ABCP)	91

# **Section I**

**Letter from the CEO to the Board of Retirement** 

# **Section I**

# Letter from the CEO to the Board of Retirement

Members of the Board of Retirement,

It is my pleasure to present the Approved 2017 budget, along with the revised 2016-2018 business plan. As you well know, 2016 has been a year of transition and learning. In the face of new leadership and key team member transitions, ACERA has continued to fulfill its mission and move forward on important initiatives. With that said, the Approved 2017 budget has been predicated on priorities determined as necessary to carry out ACERA's mission. These priorities will center on developing a culture and infrastructure of accountability and cost effectiveness, to make for a more transparent organization moving forward. That is, one that is focused on its values and a vision of exceeding customer expectations, of engaging team members, and of developing supportive leadership. To that end, we look forward to finalizing this budget with the Board.

#### **KEY 2016 ACCOMPLISHMENTS**

Benefits Enhancements | Implemented the "Opt In to Paper" for ACERA retiree direct deposit statements; Conducted a Medicare Part B Reimbursement Plan outreach for eligible members; Completed implementation and launch of medical coverage option for out-of-service area, early retirees through a health exchange; Completed transition of medical coverage for retirees under Kaiser multi-site contracts; Initiated a search for a medical advisor to ACERA's Board of Retirement and disability claims management services; Initiated an Under and Overpayment of Benefits and Contributions Policy, including development of a quarterly reporting of overpayments to Board; Maintained call center service levels despite staff shortages and turnover; Updated and documented over 20 benefits procedures and established a documentation library.

**Financial Enhancements** | Operationalized the Interest Crediting and SRBR Funding Policy; Initiated a Governmental Accounting Standards Board (GASB) 74 & 75 project to implement OPEB net pension liability reporting requirements; Conducted a search for an external audit firm; Implemented a cloud-based budget software program; Initiated a management process for maintaining department procedures.

**Technology Enhancements** | Developed a change control procedure for making modifications to ACERA's computing environment; Contracted with a new OnBase-support provider and completed a system assessment in preparation of an upgrade plan; Conducted project management training to assist staff in implementing a standardized project management approach; Initiated an internal website project to enhance enterprise-wide document management; Continued the migration of critical business processes from Microsoft Access to Pension Gold.

**Portfolio Performance** | Portfolio Performance as of June 30, 2016, the total fund returned 1.5% (gross), and -1.6% for the one-year trailing period. The value of the total fund was \$6.7 billion.

**Investment Initiatives** | The Board adopted the amended manager structure for both U.S. Equity and the International Equity asset classes; During the last 12 months, staff conducted meetings with over 60 investment managers/service vendors as a part of ACERA's IPSI Program; Staff presented training on multiple investment disciplines to ACERA senior leaders and other staff members spanning across all departmental boundaries; Attended

quarterly REAC Board Meetings to update board members and other attendees on the performance of the ACERA total fund.

Human Resources Initiatives | Conducted 13 recruitments; Acquired management of the ergonomic purchasing and subsidy process; Initiated an employee onboarding plan with core curriculum for all new leaders and team members; Conducted overview sessions for newly assigned managers on the topics of FMLA, ADA, reasonable accommodation and performance evaluations; Provided workforce training in Ergonomic, Workplace Violence Prevention, Performance Management, Project Essentials, Stress Management, Conflict Resolution, Creating Positive Relationships, The Art of Forgiveness, Business Writing, and Business Communication.

#### **HIGHLIGHTS OF 2016-2018 BUSINESS PLAN**

The 2016-2018 business plan included in the budget document lists initiatives that are linked to goals in the strategic plan. These initiatives will be managed as projects—with an assigned project owner and manager and an approved project plan with timelines and deliverables. Monthly project oversight meetings will be held starting in 2017 to receive status reports and balance timelines and resources as necessary. Highlights of some of the upcoming business initiatives are listed below.

- Identify, prioritize and document Benefits Department procedures in current state;
- Review Benefits Department procedures for areas in need of improvements and efficiencies;
- Create an onboarding plan for new ACERA employees and for all new ACERA leaders;
- Develop training plans and materials for all operational positions;
- · Create career development policy and guidelines;
- Implement process improvement methodology for the organization;
- Implement ACERA-wide project management methodology;
- Establish ACERA key performance indicators;
- Establish a baseline for customer service performance, measures to enhance or improve customer service, and standards for evaluation of customer service;
- Perform retention analysis for positions with high turnover;
- · Continue to enhance Web Member Services and expand access and self-service utilization;
- · Analyze and explore methods in which to improve retirement counseling;
- Create a comprehensive budget management procedure to facilitate and expedite departmental level tracking and reporting requirements, and process and project management;
- Implement Government Accounting Standards Board (GASB) Statements No. 74 & 75, Other Post-Employment Benefits (OPEB) net pension liability (NPL) reporting standards;
- Conduct investment advisor search;
- Expand communication tools and outreach programs to assist and educate Participating Employers;
- Develop intranet to support collaboration, communication and information needs;
- Upgrade and re-engineer Electronic Document Management System;
- Perform business case analysis for upgrade/replacement of ACERA's pension administration system;
- Migrate databases to business applications allowing for efficiency of use and support; and,
- Cybersecurity Initiative.

#### **2016 BUDGET**

The 2016 approved budget is \$20,585,000. Based on the current amount of spending and staff estimates of continued spending in 2016, the year-end forecast is determined to be \$19,903,000, which is \$682,000 less than the approved budget amount. This decrease in expenses is mainly due to vacant positions.

#### **BASELINE AND Approved 2017 OPERATING EXPENSE BUDGET (OEB)**

The starting point for the 2017 OEB is a "baseline" that reflects the anticipated costs of carrying out the level of services approved by the ACERA Board in the 2016 Budget. Staff was asked to request and justify additional funds with a formal ACERA Budget Change Proposal (ABCP) for any item affecting the baseline and Approved 2017 budget. Additional staff positions or changes in salaries for 2017 were requested and justified using a Personnel Change Request (PCR) form. Approvals for changes did not take place without careful review of cost impacts and on-going organizational needs. Reviews were conducted by the Chief Executive Officer, Human Resource Officer (for PCRs), and Fiscal Services Officer before approvals were granted. With the addition of those items, the Approved 2017 budget is \$21,406,000. This is \$821,000 or 4.0% higher than the 2016 approved budget of \$20,585,000. Furthermore, the Approved 2017 budget is 7.6% greater than the 2016 forecast of \$19,903,000, and \$460,000 or 2.2% higher than the 2017 baseline of \$20,946,000.

#### **Approved 2017 BUDGET HIGHLIGHTS**

This section highlights the Approved increase adjustments to the 2017 forecast to baseline. A complete review of the incremental increase adjustments can be found in Section III.

### Staffing:

The primary changes in staffing costs for 2017 are as follows:

An increase in salaries for the full funding of the ACEO position, full funding of multiple positions assumed to be filled in 2017- primarily in the Benefits unit, cost-of-living adjustments, step increases, and five percent (5%) performance-driven merit increase for deep-class positions. Temporary staffing costs are estimated to decrease by \$549,000 as positions are filled permanently. The total 2017 increase for staffing is \$1,548,000.

## **Staff Development:**

The primary change in Staff Development increased cost of \$65,000 for 2017 is due to increased costs in the Approved for onboarding plans and agency wide process improvement methodology training.

#### **Professional Fees**

The primary change in Professional Fees for 2017 is a savings of \$147,000, primarily due to a savings in consultant fees.

#### **Member Services**

The primary change in Member Services increased cost of \$80,000 for 2017 is due to increased disability and Health Reimbursement Account costs.

## **Systems**

The primary change in Technology costs for 2017 is an increase of \$165,000 for budget software data migration and EDMS upgrade.

The senior managers and I look forward to presenting our Approved 2017 operating expense budget to the committee and to the Board of Retirement.

Respectfully submitted,

Dave Nelsen

Chief Executive Officer

# **Section II Budget Policies and Process**

# **Section II**

# **Budget Policies and Process**

#### **Budget Policies**

ACERA's budget policy, practices, and guidelines are based on the County Employees Retirement Law of 1937 (CERL and/or the 1937 Act) and the ACERA Board of Retirement's Charter.

#### **Legal Requirements**

The California Constitution and Statute Section 31580.2(a) of the 1937 Act specifies that the Board of Retirement "shall annually adopt a budget covering the entire expense of administration of the retirement system which expense shall be charged against the earning of the retirement fund...."

As applied to ACERA, Section 31580.2 (a) also imposes a cap on administrative expenses. Administrative expenses incorporate the limits of Section 31580.2(a)(1) of the County Employees Act of 1937; whereby, administrative expenses are 'capped' at "Twenty-one hundredths of one percent (0.21%) of accrued actuarial liabilities of the retirement system". Pursuant to the applicable code sections, certain costs are excluded from the expense cap. Excluded costs include those associated with business continuity planning (BCP), technology, SRBR and investment-related fees (including actuarial, banking, and legal). Excludable expenses also include a pro rata portion of overhead expense attributable to excludable activities.

ACERA prepares the budget on an accrual basis in accordance with Generally Accepted Accounting Principles (GAAP) and consistent with ACERA's audited financial statements.

#### **Budget Amendments**

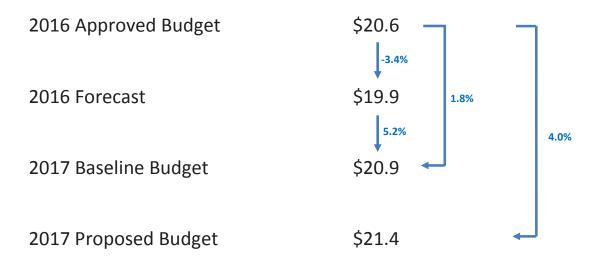
Budget amounts may be amended, i.e., reallocated from one department to another or moved between categories at the discretion of the Chief Executive Officer, if such action does not increase or decrease the overall Approved budget. Conversely, increases or decreases to the overall Approved budget are only permitted with the approval of the Board of Retirement (the Board); consequently, action to increase or decrease the budget is introduced by staff at a budget committee meeting. If Approved by committee, the recommended action(s) will go forward to the Board for approval.

## **Budget Process**

The primary budget team consists of the Fiscal Services Officer, one Assistant Accounting Manager and one Retirement Accountant III. Every April, the budget team meets with each department manager to establish requirements for the remainder of the current budget year. After which, a forecast is produced that culminates into the baseline for the subsequent budget year. It is the responsibility of the budget team to draft the budget through several review cycles. Once the senior management team agrees upon a budget, it is then Approved to the budget committee.

After the budget committee meeting, the senior management team presents the Approved budget to the Board at the annual off-site meeting. The Board's feedback, if any, is incorporated into the budget to produce the final version. Once finalized, the committee recommends that the budget be submitted to the Board for adoption.

# **ERA** 2017 Budget Process<sup>1</sup>



- 1. The starting point for the proposed 2017 Operating Expense Budget (budget) was to develop a "baseline" budget that reflected the anticipated costs of maintaining the level of services approved by ACERA's Board of Retirement in the 2016 budget. Accomplishing that, the 2017 baseline budget is \$20.9 million, an increase of 1.8% over the approved 2016 budget.
- 2. Key to developing the 2017 proposed budget was accurate estimates in the baseline budget and to only include incremental expenditures that would achieve the following objectives: a) allow vacant staff positions to be filled to determined levels; b) fund projects that directly support strategic goals and business plan initiatives; and, c) fund new programs or projects mandated by state legislation or by the Board of Retirement. Completing those objectives, the 2017 proposed budget is \$21.4 million, an increase of 4.0% over the approved 2016 budget.

<sup>&</sup>lt;sup>1</sup> Rounding to tenths of millions may impact percentages. Percentages in this document are based on rounding to nearest dollar, as is done in the budget document.

# Section III Operating Expense Budget

# **Section III**

# **Operating Expense Budget**

The purpose of the annual Operating Expense Budget (OEB) is to forecast the necessary resources required to meet ACERA's administrative and operating expenses. The OEB provides detailed estimates of anticipated annual expenditures for staffing and staff development, professional fees, office expenses, insurance, member services, systems, board of retirement expenses, capital costs, and are subject to approval by ACERA's Board of Retirement. The OEB does not include estimated expenditures for payment of portfolio management investment expenses reported in Section VIII or payment of member benefits such as pension and Other Post-Employment Benefits (OPEB). Lastly, the OEB functions as a tool for decision making and is a means to monitor business performance.

The annual Approved OEB is derived from a baseline budgeting accounting methodology; whereby, current spending levels are rolled into a "baseline". The overarching assumption of baseline budgeting is that it uses current spending levels as the baseline for establishing future funding requirements and assumes the future budget will equal the current budget items times established growth, inflation, and other spending cost increase adjustments.

#### Important assumptions in the 2017 Budget include:

- Salary step increase of 5% for step classifications; an across-the-board merit increase of up to 5% for staff in deep-class positions, and an across-the-board 2% cost-of-living allowance increase for unrepresented staff (if authorized);
- An average annual fringe benefit rate of 56.0% (includes all current job classifications assigned to ACERA);
- Fully staff and/or fund all the vacant retirement support specialist and administrative specialist positions, and recruit and hire:
  - o Assistant CEO in the second quarter (Q2) 2017;
  - o PRISM Manager in the second quarter (Q2) 2017; and,
  - o Compliance Officer in the second quarter (Q2) 2017.
- Continue to focus on professional training and staff development for all staffing levels;
- Continue to upgrade technology and information system (EDMS and web member services);
- Continue the database migration from Microsoft Access into Pension Gold; and,
- Restricted funding access for the business plan project initiatives until a formal project charter has been approved.

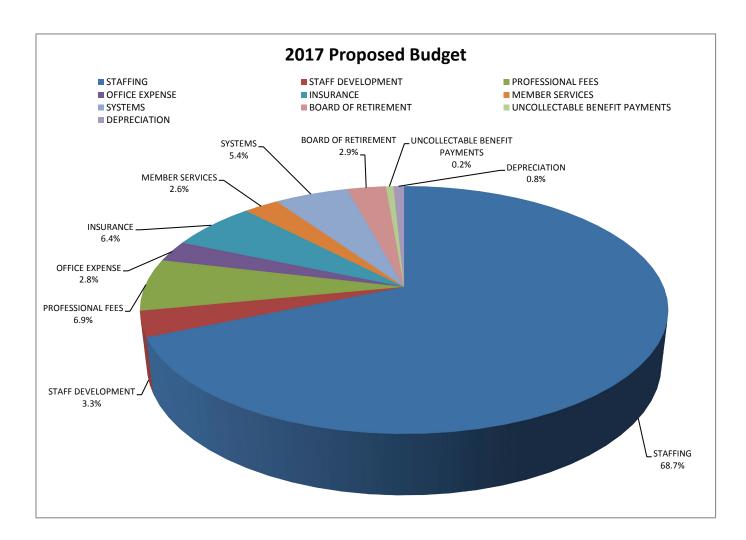
#### **Approved 2017 BUDGET SUMMARY AND COMPARISON**

Staff recommends a Approved 2017 budget of \$21,406,000 which is:

- \$821,000 or 4.0% greater than the approved 2016 budget of \$20,585,000;
- \$460,000 or 2.2% greater than the 2017 baseline budget of \$20,946,000; and,
- \$1,503,000 or 7.6% greater than the 2016 forecast of \$19,903,000.

The 2017 administrative budget of \$12.8 million is \$5.8 million under the administrative cap of \$18.6 million. A year-over-year comparison reveals that the 2017 administrative budget is \$1.2 million higher than the 2016 administrative budget of \$11.6 million. Therefore, approximately \$8.6 million was excluded for the annual operating expense budget of \$21.4 million (see Section VI for administrative budget and allocation schedules).

2017 Approved Operating Expense Budget (\$ in thousands)	2016 Forecast	2017 Proposed Budget	2017 Approved Budget vs. 2016 Forecast Over/(Under)	% Change	Category % of Total Operating Expenses
Staffing	\$ 13,163	\$ 14,711	\$ 1,548	11.8%	68.7%
Staff Development	647	712	65	10.1%	3.3%
Professional Fees	1,614	1,467	(147)	-9.1%	6.9%
Office Expense	558	595	37	6.6%	2.8%
Insurance	1,037	1,366	329	31.7%	6.4%
Member Services	474	554	80	16.8%	2.6%
Systems	999	1,164	165	16.5%	5.4%
Board Of Retirement	590	614	24	4.0%	2.9%
Uncollectable Benefit Payments	200	54	(146)	-73.0%	0.2%
Depreciation	621	169	(452)	-72.8%	0.8%
OPERATING EXPENSES Total	\$ 19,903	\$ 21,406	<b>\$ 1,503</b>	7.6%	100.0%



Administrative								
<b>Expense Budget</b>			2017					
Overview <sup>1,2</sup>	2017	2017	Business	2017	2017	2017 CDDD	2017	2017
(\$ in thousands)	Approved Budget	Actuarial Budget	Continuity Budget	Investment Budget	2017 Legal Budget	2017 SRBR Budget	Technology Budget	Administrative Budget
STAFFING	_	\$ -	\$ (253)	\$ (2,412)	\$ (1,136)	_	\$ -	\$ (10,126)
STAFF DEVELOPMENT	712	· .	(23)	(172)	(139)	- (201)	-	(378)
PROFESSIONAL FEES	,		(=5)	(=, =)	(200)			(575)
Actuarial Fees	410	(372)	_	_	_	(38)	_	_
Audit Fees	185	(012)	_	(46)	_	(00)	_	(139)
Consultant Fees	585	_	(2)	(21)	(13)	(302)	(150)	(97)
Legal Fees	287		(2)	(21)	(287)	(302)	(130)	(01)
Professional Fees Total	1,467	(372)	(2)	(67)	(300)	(340)	(150)	(236)
OFFICE EXPENSE	1,407	(372)	(2)	(07)	(300)	(340)	(130)	(230)
Bank Charges & Misc. Admin	157	_	(3)	(25)	(15)			(114)
Building Expenses	34	-		` ,	(3)	-	-	` ,
Communications	160	-	(1)	(5)	(16)	-	-	(25) (116)
		-	(3)	(25)	` ,	-	-	` '
Equipment Lease & Maint.	89	-	(2)	(14)	(8)	-	-	(65)
Minor Furniture & Equipment	30	-	-	(5)	(3)	-	-	(22)
Office Supplies & Mainte- nance	83	_	(2)	(13)	(8)			(60)
	42	-	(1)	(7)		-	-	, ,
Printing & Postage	595	<u> </u>	(12)		(4) <b>(57)</b>			(30)
Office Expense Total INSURANCE				(94)		_	_	(432)
MEMBER SERVICES	1,366	-	(25)	(215)	(130)	-	-	(996)
Benefit Verification	4							(4)
	4	-	-	-	-	-	-	(4)
Disability - Legal Arbitration & Transcripts	90		_	_	(90)			_
Disability - Medical Expense	184	_	_	_	(90)	_	_	(184)
Disability Claims Manage-	104	-	-	-	-	-	-	(104)
ment	33	_	_	_	_	_	_	(33)
Health Reimbursement Ac-	33							(00)
count (HRA)	64	_	_	_	_	(64)	_	_
Member Training & Educa-	•					(0.)		
tion	25	-	-	-	-	-	_	(25)
Printing & Postage - Mem-								,
bers	154	-	-	-	-	(77)	-	(77)
<b>Member Services Total</b>	554	-	-	-	(90)	(141)	-	(323)
SYSTEMS								
Business Continuity Ex-								
penses	121	-	(121)	-	-	-	-	-
Computer Hardware &								
Maintenance	50	-	-	-	-	-	(50)	-
County Data Processing	92	-	-	-	-	-	(92)	-
Software Maintenance &								
Support	901	-	-	_	(19)		(882)	
Systems Total	1,164	-	(121)	-	(19)	-	(1,024)	-
BOARD OF RETIREMENT	614	-	-	(154)	(61)	(153)	-	(246)
UNCOLLECTABLE BENEFIT								
PAYMENTS	54		_	_	_	(54)	_	_
DEPRECIATION	169	-	(16)	(20)	(12)		(28)	(93)
TOTAL OPERATING EXPENSE	\$ 21,406	\$ (372)	\$ (452)	\$ (3,134)	\$ (1,944)	\$ (1,472)	\$ (1,202)	\$ (12,830)

<sup>&</sup>lt;sup>1</sup> All ACERA budget schedules with dollar amounts are rounded to the nearest thousand. This may result in some rounding differences.

 $<sup>^{\</sup>rm 2}\,\mbox{See}$  Section VI for detailed supporting schedules

Operating Expense Budget <sup>1</sup>	2016	2045	2016 Forecast vs.	2017	2017 Approved Budget vs.	
	2016 Budget	2016 Forecast <sup>2</sup>	2016 Budget Over/(Under)	Approved Budget	2016 Forecast Over/(Under)	% Chang
STAFFING (p.#20)			, ( ,		, (0.1.1.1)	
Salaries	\$ 8,843,000	\$ 7,965,000	\$ (878,000)	\$ 9,336,000	\$ 1,371,000	17.2
Fringe Benefits	4,848,000	4,463,000	(385,000)	5,189,000	726,000	16.3
Temporary Staff	148,000	735,000	587,000	186,000	(549,000)	-74.7
Staffing Total	13,839,000	13,163,000	(676,000)	14,711,000	1,548,000	11.89
STAFF DEVELOPMENT (p.#22)	665,000	647,000	(18,000)	712,000	65,000	10.0
PROFESSIONAL FEES (p.#26)	•	-		•		
Actuarial Fees	287,000	337,000	50,000	410,000	73,000	21.7
Audit Fees	207,000	208,000	1,000	185,000	(23,000)	-11.1
Consultant Fees	767,000	775,000	8,000	585,000	(190,000)	-24.5
Legal Fees	195,000	294,000	99,000	287,000	(7,000)	-2.4
Professional Fees Total	1,456,000	1,614,000	158,000	1,467,000	(147,000)	-9.1
DFFICE EXPENSE (p.#28)						
Bank Charges	160,000	129,000	(31,000)	132,000	3,000	2.3
Misc. Administrative Expenses	10,000	12,000	2,000	25,000	13,000	108.3
Building Expenses	40,000	24,000	(16,000)	34,000	10,000	41.7
Communications	118,000	171,000	53,000	160,000	(11,000)	-6.4
Equipment Lease & Maint.	82,000	81,000	(1,000)	89,000	8,000	9.9
Minor Furniture & Equip.	23,000	23,000	-	30,000	7,000	30.4
Office Supplies & Maint.	77,000	77,000	_	83,000	6,000	7.8
Printing & Postage	36,000	41,000	5,000	42,000	1,000	2.4
Office Expense Total	546,000	558,000	12,000	595,000	37,000	6.6
NSURANCE (p.#29)	790,000	1,037,000	247,000	1,366,000	329,000	31.79
MEMBER SERVICES (p.#30)	750,000	1,037,000	247,000	1,500,000	525,000	3117
Benefit Verification	4,000	4,000		4,000		0.0
Disability - Arbitration & Transcripts	30,000	94,000	64,000	90,000	(4,000)	-4.3
Disability - Medical Expense	150,000	151,000	1,000	184,000	33,000	21.9
Disability Claims Management	8,000	8,000	1,000	33,000	25,000	312.5
Health Reimbursement Account	75,000	45,000	(30,000)	64,000	19,000	42.2
Member Training & Education	27,000	27,000	(30,000)	25,000	(2,000)	-7.4
Printing & Postage - Members	154,000	145,000	(9,000)	154,000	9,000	6.2
Member Services Total	448,000	474,000	<b>26,000</b>	554,000	9,000	16.9
SYSTEMS (p.#31)	440,000	474,000	20,000	334,000	80,000	10.9
Business Continuity Expenses	149,000	114,000	(35,000)	121,000	7,000	6.1
Computer Maintenance	27,000	26,000	(1,000)	18,000	(8,000)	-30.8
County Data Processing	87,000	91,000	4,000	92,000	1,000	1.1
Minor Computer Hardware	55,000	40,000	(15,000)	32,000	(8,000)	-20.0
Software License & Maintenance	797,000	728,000	(69,000)	901,000	173,000	23.8
Systems Total	1,115,000	999,000	(116,000)	1,164,000	165,000	16.5
BOARD OF RETIREMENT (p.#32) INCOLLECTABLE BENEFITS	605,000	590,000	(15,000)	614,000	24,000	4.19
AYMENTS (p.#34)	_	200,000	200,000	54,000	(146,000)	-73.0
Total Operating Expenses Be- fore Depreciation	19,464,000	19,282,000	(182,000)	21,237,000	1,955,000	10.19
DEPRECIATION (p.#33)	1,121,000	621,000	(500,000)	169,000	(452,000)	-72.89
TOTAL OPERATING		-				
EXPENSE	20,585,000	19,903,000	(682,000)	21,406,000	1,503,000	7.6°
TOTAL PORTFOLIO MANAGE- MENT INVESTMENT EXPENSE	50,545,000	46,993,000	(3,552,000)	48,254,000	1,261,000	2.79
TOTAL OPERATING AND PORT- FOLIO MANAGEMENT INVEST- MENT EXPENSES  All ACERA budget schedules with dollar amounts	<u> </u>	\$ 66,896,000	\$ (4,234,000)	\$ 69,660,000	\$ 2,764,000	4.10

<sup>&</sup>lt;sup>1</sup> All ACERA budget schedules with dollar amounts are rounded to the nearest thousand. This may result in some rounding differences.

 $<sup>^{\</sup>rm 2}$  Budget does not reflect mid year transfers among budget line items.

Operating Expense Budget <sup>1</sup> 2017 Baseline vs. 2017 Increments (\$ in thousands) STAFFING	201 Forecas		2017 Baseline Budget	2017 Baseline Budget vs. 2016 Forecast Over/(Under)	2017 Baseline Budget vs. 2016 Forecast % of change	2017 Approved Increments	2017 Approved Budget (Baseline + Increments)	2017 Approved Budget vs. 2016 Forecast Over/ (Under)	2017 Proposed Budget vs. 2016 Forecast % Change
Salaries	\$ 7.96	5 \$	9,322	\$ 1,357	17.0%	\$ 14	\$ 9,336	\$ 1,371	17.2%
Fringe Benefits	4,46		5,097	634	14.2%	92	5,189	726	16.3%
Temporary Staff	73		180	(555)	-75.5%	6	186	(549)	-74.7%
Staffing Total	13,16	3	14,599	1,436	10.9%	112	14,711	1,548	11.8%
STAFF DEVELOPMENT	64		681	34	5.3%	31	712	-	10.0%
PROFESSIONAL FEES									
Actuarial Fees	33	7	392	55	16.3%	18	410	73	21.7%
Audit Fees	20	8	185	(23)	-11.1%	-	185	(23)	-11.1%
Consultant Fees	77	5	535	(240)	-31.0%	50	585	(190)	-24.5%
Legal Fees	29		287	(7)	-2.4%		287	(7)	-2.4%
Professional Fees Total OFFICE EXPENSE	1,61	4	1,399	(215)	-13.3%	68	1,467	(147)	-9.1%
Bank Charges	12	9	132	3	2.3%	-	132	3	2.3%
Misc. Administrative Expenses	1	2	10	(2)	-16.7%	15	25	13	108.3%
Building Expenses	2	4	34	10	41.7%	-	34	10	41.7%
Communications	17	1	160	(11)	-6.4%	-	160	(11)	-6.4%
Equipment Lease & Maint.	8	1	89	8	9.9%	-	89	8	9.9%
Minor Furniture & Equipment	2	3	30	7	30.4%	-	30	7	30.4%
Office Supplies & Maint.	7	7	83	6	7.8%	-	83	6	7.8%
Printing & Postage	4		42	1	2.4%	_	42	1	2.4%
Office Expense Total	55	8	580	22	3.9%	15	595	37	6.6%
INSURANCE	1,03	7	1,366	329	31.7%	-	1,366	329	31.7%
MEMBER SERVICES									
Benefit Verification		4	4	-	0.0%	-	4	-	0.0%
Disability Arbitr. & Transcripts	9		90	(4)	-4.3%	-	90	(4)	-4.3%
Disability - Medical Expense	15		184	33	21.9%	-	184	33	21.9%
Disability Claims Management		8	25	17	212.5%	8	33	25	312.5%
Health Reimb. Account (HRA)	4		64	19	42.2%	-	64	19	42.2%
Member Training & Education	2		25	(2)	-7.4%	-	25	(2)	-7.4%
Printing & Postage - Members	14		154	9	6.2%	-	154	9	6.2%
<b>Member Services Total</b> SYSTEMS	47	4	546	72	15.2%	8	554	80	16.9%
Business Continuity Expenses	11	4	122	8	7.0%	(1)	121	7	6.1%
Computer Maintenance		6	19	(7)	-26.9%	(1)	18	(8)	-30.8%
County Data Processing	9		92	1	1.1%	-	92	1	1.1%
Minor Computer Hardware	4		33	(7)	-17.5%	(1)	32	(8)	-20.0%
Software License & Maint.	72		721	(7)	-1.0%	180	901	173	23.8%
Systems Total	99	9	987	(12)	-1.2%	177	1,164	165	16.5%
BOARD OF RETIREMENT		_		(2=)					
Board Conf. & Misc. Activities	59		565	(25)	-4.2%	49	614		4.1%
Board of Retirement Total UNCOLLECTABLE BENEFIT	59	U	565	(25)	-4.2%	49	614	24	4.1%
PAYMENTS	20	0	54	(146)	-73.0%	-	54	(146)	-73.0%
Total Operating Expenses Before Depreciation	19,28	2	20,777	1,495	7.8%	460	21,237	1,955	10.1%
DEPRECIATION	62		169	(452)	-72.8%	-	169	(452)	-72.8%
TOTAL OPERATING	02		109	(432)	, 2.0 /0		109	(432)	7 2.0 /0
EXPENSE	19,90	3	20,946	1,043	5.2%	460	21,406	1,503	7.6%
TOTAL PORTFOLIO MAN- AGEMENT INVESTMENT EXPENSE	46,993	3	48,254	1,261	2.7%	_	48,254	1,261	2.7%
TOTAL OPERATING AND PORTFOLIO MANAGEMENT INVESTMENT EXPENSES  1 All ACERA budget schedules with	\$ 66,890	5 \$	69,200	\$ 2,304	3.4%	\$ 460	\$ 69,660	\$ 2,764	4.1%

<sup>&</sup>lt;sup>1</sup> All ACERA budget schedules with dollar amounts are rounded to the nearest thousand. This may result in some rounding differences.

#### **STAFFING** (p.#18)

Staffing expense includes Salary/Wages, Fringe Benefits, and Temporary Services¹.

Staffing by Department	2016 Budget	2016 Forecast	2016 Forecast vs. 2016 Budget Over/(Under)	2017 Approved Budget	2017 Approved Budget vs. 2016 Forecast Over/(Under)
Administration	7	6	(1)	7	1
Benefits	39	39	0	39	0
Fiscal Services	14	14	0	14	0
Human Resources	3	3	0	3	0
Internal Audit	4	3	(1)	4	1
Investments	10	10	0	10	0
Legal	7	7	0	8	1
PRISM	11	9	(2)	11	2
STAFFING TOTAL	95	91	(4)	96	5

 $<sup>^{\</sup>scriptscriptstyle 1}$  Head count does not include temporary Retirement Specialist to cover fluctuations in head count.

Staffing	2016 Budget	2016 Forecast <sup>1</sup>	2016 Forecast vs. 2016 Budget Over/(Under)	2017 Approved Budget	2017 Approved Budget vs. 2016 Forecast Over/(Under)	% Change
Administration	\$ 670,000	\$ 492,000	\$ (178,000)	\$ 748,000	\$ 256,000	52.0%
Benefits	2,815,000	2,383,000	(432,000)	3,020,000	637,000	26.7%
Fiscal Services	1,339,000	1,340,000	1,000	1,381,000	41,000	3.1%
Human Resources	325,000	320,000	(5,000)	333,000	13,000	4.1%
Internal Audit	483,000	406,000	(77,000)	473,000	67,000	16.5%
Investments	1,131,000	1,085,000	(46,000)	1,184,000	99,000	9.1%
Legal	935,000	925,000	(10,000)	1,027,000	102,000	11.0%
PRISM	1,086,000	935,000	(151,000)	1,095,000	160,000	17.1%
Total Salaries	8,784,000	7,886,000	(898,000)	9,261,000	1,375,000	17.4%
Cafeteria Benefit Allowance	196,000	157,000	(39,000)	183,000	26,000	16.6%
Health and Dental	1,290,000	1,240,000	(50,000)	1,441,000	201,000	16.2%
Retirement Contributions	2,555,000	2,382,000	(173,000)	2,769,000	387,000	16.2%
Medicare and SDI	165,000	145,000	(20,000)	169,000	24,000	16.6%
Social Security	540,000	470,000	(70,000)	547,000	77,000	16.4%
Other Benefits (Life Insur-						
ance, Def. Comp. and Auto						
Allowance)	102,000	69,000	(33,000)	80,000	11,000	15.9%
Fringe Benefits	4,848,000	4,463,000	(385,000)	5,189,000	726,000	16.3%
Overtime	59,000	79,000	20,000	75,000	(4,000)	-5.1%
Temporary Staffing	148,000	735,000	587,000	186,000	(549,000)	-74.7%
STAFFING EXPENSES Total	\$ 13,839,000	\$ 13,163,000	\$ (676,000)	\$ 14,711,000	\$ 1,548,000	11.8%

 $<sup>^{\</sup>mbox{\tiny 1}}$  Budget does not reflect mid year transfers among budget line items.

Staffing - Variance Narrative 2017 Approved Budget vs. 2016 Forecast	Varia	ance Over/(Under)
<ul> <li>Increase in salaries due to hiring new ACEO, Admistrative Support Specialist (Investments) filling open positions (Chief Counsel and Manager, PRISM, 2 Administrative Specialist II. Internal Auditor)</li> </ul>	\$	1,131,000
<ul> <li>Merit increase for deep class employees, less 4% COLA for SEIU and Attorneys) and net step increases, Footnotes for Benefits Retirement Specialists, etc.</li> </ul>		239,000
• Salary Actions (out-of-class, vacation sell backs, and employees on leave) includes fringe benefits; additional		
temporaries		193,000
Decrease in fringe benefit rate		(15,000)
Total Over/(Under)	\$	1,548,000

Staffing Expense - Variance Narrative 2016 Forecast vs. 2016 Budget	Variance Over/(Under)
<ul> <li>Net savings from vacant positions including salary &amp; fringe benefits offset by cost of temporary staff</li> </ul>	\$ (976,000)
Increase on step, merit increase and COLA	11,000
<ul> <li>Salary actions (net of out of class, vacation sell backs, and saving from employees on leave, unbudgeted headcount) includes fringe benefits</li> </ul>	(27,000)
Increase in fringe benefits	296,000
Unbudgeted overtime including fringe benefits	20,000
Total Over/(Under)	\$ (676,000)

# **STAFF DEVELOPMENT** (p.#18)

Staff Development includes education, training, professional dues, recruitment, and subscription expenses.

Chaff Davidaniant					20	016 Forecast vs.		2017	201	17 Approved Budget vs.	
<b>Staff Development</b>		2016 Budget		2016 Forecast		2016 Budget ever/(Under)		Approved Budget		)16 Forecast ver/(Under)	% Change
CONFERENCES/TRAININGS American Management Associa-	Φ.	60,000	•	40,000	•	(22,000)	Φ.	67,000	Φ.	24.000	45.7%
tion (AMA)	\$	68,000	Ф	46,000	\$	(22,000)	\$	67,000	Ф	21,000	
Adaptive CALAPRS (Roundtable, Mgmt. Academy, General Assembly)		71.000		8,000 54.000		8,000 (17,000)		17,000 54.000		9,000	112.5% 0.0%
,,		,		,		(17,000)		,			
CALPERLA		7,000		7,000		-		12,000		5,000	71.4%
Cyber-Security Disaster Recovery Journal Con-		-		-		-		14,000		14,000	100.0%
ference (DRJ)		9,000		6,000		(3,000)		12,000		6,000	100.0%
GFOA		15,000		13,000		(2,000)		30,000		17,000	130.8%
IFEBP		30,000		35,000		5,000		39,000		4,000	11.4%
ILPA		16,000		9,000		(7,000)		23,000		14,000	155.6%
Improvement Methodology		-		5,000		5,000		17,000		12,000	240.0%
Institutional Investors		5,000		9,000		4,000		5,000		(4,000)	-44.4%
Investment Related		5,000		7,000		2,000		6,000		(1,000)	-14.3%
MILKEN PG User, Onbase, Sungard		26,000		12,000		(14,000)		28,000		16,000	133.3%
Conference		52,000		52,000		-		50,000		(2,000)	-3.8%
SACRS		34,000		38,000		4,000		62,000		24,000	63.2%
Staff Development/Team Build- ing		25,000		25,000		-		25,000		-	0.0%
Misc.		123,000		99,000		(24,000)		123,000		24,000	24.2%
Sub-Total		486,000		425,000		(61,000)		584,000		159,000	37.4%
PROFESSIONAL DUES & SUBSCRIPTIONS		105,000		138,000		33,000		126,000		(12,000)	-8.7%
RECRUITMENT EXPENSES		22,000		84,000		62,000		2,000		(82,000)	-97.6%
STAFF DEVELOPMENT EXPENSES Total	\$	613,000	\$	647,000	\$	34,000	\$	712,000	\$	65,000	10.0%

2017 Approved Budget vs. 2016 Forecast	Vari	ance Over/(Under)
CONFERENCE/TRAINING		
• Increase in training result of higher attendance at SACRS, IFEBP, GFOA, Cyber-Security, and Milken	\$	122,000
Sub-total		122,000
PROFESSIONAL FEES & SUBSCRIPTIONS		
Increase in professional dues to obtain member discount at conferences		25,000
Sub-total		25,000
RECRUITMENT		
2016 Recruitment for Assistant Chief Executive Officer and Chief Counsel offset by fees for Chief		
Executive Officer		(82,000)
Sub-total		(82,000)
Total Over // Index)	-	CE 000
Total Over/(Under)	\$	65,000
Staff Development - Variance Narrative 2016 Forecast vs. 2016 Budget	·	ance Over/(Under)
Staff Development - Variance Narrative 2016 Forecast vs. 2016 Budget CONFERENCE/TRAINING	Vari	, ,
Staff Development - Variance Narrative 2016 Forecast vs. 2016 Budget CONFERENCE/TRAINING  Decreased attendance at training and conferences such as SHRM, CALAPRS, GFOA and MILKEN	·	ance Over/(Under) (61,000)
Staff Development - Variance Narrative 2016 Forecast vs. 2016 Budget CONFERENCE/TRAINING  Decreased attendance at training and conferences such as SHRM, CALAPRS, GFOA and MILKEN Sub-total	Vari	ance Over/(Under) (61,000)
Staff Development - Variance Narrative 2016 Forecast vs. 2016 Budget CONFERENCE/TRAINING  Decreased attendance at training and conferences such as SHRM, CALAPRS, GFOA and MILKEN Sub-total PROFESSIONAL FEES & SUBSCRIPTIONS	Vari	(61,000)
CONFERENCE/TRAINING  Decreased attendance at training and conferences such as SHRM, CALAPRS, GFOA and MILKEN  Sub-total  PROFESSIONAL FEES & SUBSCRIPTIONS  Decrease in subscriptions and professional dues primarily in Fiscal Services and Legal	Vari	(61,000) (61,000) (61,000)
Staff Development - Variance Narrative 2016 Forecast vs. 2016 Budget  CONFERENCE/TRAINING  Decreased attendance at training and conferences such as SHRM, CALAPRS, GFOA and MILKEN Sub-total PROFESSIONAL FEES & SUBSCRIPTIONS  Decrease in subscriptions and professional dues primarily in Fiscal Services and Legal  Sub-total	Vari	(61,000) (61,000) (61,000)
Staff Development - Variance Narrative 2016 Forecast vs. 2016 Budget  CONFERENCE/TRAINING  • Decreased attendance at training and conferences such as SHRM, CALAPRS, GFOA and MILKEN Sub-total PROFESSIONAL FEES & SUBSCRIPTIONS  • Decrease in subscriptions and professional dues primarily in Fiscal Services and Legal  Sub-total RECRUITMENT	Vari	(61,000) (61,000) (19,000) (19,000)
Staff Development - Variance Narrative 2016 Forecast vs. 2016 Budget  CONFERENCE/TRAINING  • Decreased attendance at training and conferences such as SHRM, CALAPRS, GFOA and MILKEN  Sub-total  PROFESSIONAL FEES & SUBSCRIPTIONS  • Decrease in subscriptions and professional dues primarily in Fiscal Services and Legal	Vari	

	Administration	1	Benefits	Fiscal Services	Human Resources	Internal Audit
Adaptive	\$	- \$	-	\$ 17.000		\$ -
Association of Certified Fraud Examiners (ACFE)	•	-	_	-	-	1.000
BCP Conference		_	3,000	_	_	.,000
Association of Governement Accountants (AGA)		_	-	_	_	1.000
AICPA Training		_	_	_	_	2.000
CALCPA		_	-	-	_	1,000
Cyber Security		_	-	-	_	,
Disaster Recovery Journal Conference (DRJ)		_	_	-	-	
Disability Management Employer Coalition		_	-	-	2,000	
IIA		_	_	_	_,	5,000
IDEA Training		_	_	_	_	5,000
Improvement Methodology		_	_	_	_	-,
ISCEBS Annual Conference		_	3,000	_	_	
ILPA		_	-	_	_	
Institutional Investors		_	_	_	_	
Investment Related		_	_	_	_	
NAPPA		_	_	_	_	
National Employment Law Council & NELI		_	_	_	_	
NCPERS Conference	3,00	)	5,000	_	_	
NASRA Winter & Annual Converence	6,00		-	_	_	
Performance Management	-,	_	_	_	3,000	
PRISM Conference		_	_	_	-	
SALGBA		_	1,000	-	_	
SHRM		_	-	-	2,000	
IT Conference		_	_	-	-	
State Bar of CA		_	_	-	-	-
Staff Development/Team Building		_	-	-	_	
Miscellaneous Training/Conferences	8.00	)	2,000	8,000	17,000	-
Total Other Training/Conferences	17,000	)	14,000	25,000	24,000	15,000
American Management Association (AMA)	·	_	19,000	6,000	-	
APPFA		_	-	-	-	3,000
CALAPRS (Roundtable, Mgmt. Academy, General	44.00	2	44.000	40.000		0.000
Assembly)	14,00	J	14,000	12,000	-	3,000
CALPERLA		-	-	-	8,000	
County Computer Training		_	4,000	-	-	1,000
GFOA		_	-	24,000	-	2,000
IFEBP		_	39,000	-	-	
MILKEN	15,00	0	-	-	-	-
PG User, PG NUG, Onbase, Sungard Conference	,	-	13,000	12,000	-	-
SACRS	9,00	)	24,000	8,000	1,000	3,000
Other Training/Conferences (from above)	17,00	)	14,000	25,000	24,000	15,000
Total Training/Conferences	55,000	)	127,000	87,000	33,000	27,000
Professional Dues & Subscriptions	34,000	)	3,000	9,000	6,000	5,000
Recruitment Expenses		-	2,000	-	-	-
TOTAL	\$ 89,000	) \$	132,000	\$ 96,000	\$ 39,000	\$32,000

**2017 Approved Budget: Break-downs for Other Training/Conferences** 

	Investments	Legal	PRISM	Project	Total per train- ing/conf.
Adaptive	\$ -	- \$	\$ -	\$ -	\$ 17,000
Association of Certified Fraud Examiners (ACFE)	-	-	-	-	1,000
BCP Conference	-	-	-	-	3,000
Association of Governement Accountants (AGA)	-	-	-	-	1,000
AICPA Training CALCPA	•	-	-	-	2,000 1.000
Cyber Security	_	_	-	14,000	14.000
Disaster Recovery Journal Conference (DRJ)		_	12,000	14,000	12.000
Disability Management Employer Coalition		_	12,000	_	2.000
IIA		_	_	_	5,000
IDEA Training		_	_	_	5,000
Improvement Methodology	-	_	-	17,000	17,000
ISCEBS Annual Conference	-	-	-	-	3,000
ILPA	23,000	-	-	-	23,000
Institutional Investors	5,000	-	-	-	5,000
Investment Related	-	6,000	-	-	6,000
NAPPA	-	5,000	-	-	5,000
National Employment Law Council & NELI	-	4,000	-	-	4,000
NCPERS Conference NASRA Winter & Annual Converence	•	-	-	-	8,000 6.000
Performance Management	_	_	-	-	3.000
PRISM Conference		_	3,000	_	3.000
SALGBA		_	-	_	1.000
SHRM	-	2,000	_	-	4,000
IT Conference		· -	4,000	-	4,000
State Bar of CA	-	2,000	-	-	2,000
Staff Development/Team Building	-	-	25,000	-	25,000
Miscellaneous Training/Conferences	9,000	4,000	2,000	-	50,000
Total Other Training/Conferences	37,000	23,000	46,000	31,000	232,000
American Management Association (AMA)	17,000	-	25,000	-	67,000
APPFA	-	-	-	-	3,000
CALAPRS (Roundtable, Mgmt. Academy, General Assembly)	6,000	4,000	1,000	-	54,000
CALPERLA	-	4,000	-	-	12,000
County Computer Training	-	-	2,000	-	7,000
GFOA	4,000	-	-	-	30,000
IFEBP		-	-	-	39,000
MILKEN	13,000	-	-	-	28,000
PG User, PG NUG, Onbase, Sungard Conference SACRS	6,000	5.000	25,000 6,000	-	50,000 62,000
Other Training/Conferences (from above)	37,000		46,000	31,000	232,000
Total Training/Conferences	83,000	36,000	105,000	31,000	584,000
Professional Dues & Subscriptions	11,000	56,000	2,000		126,000
Recruitment Expenses		_			2,000
TOTAL	\$ 94,000	\$ 92,000	\$ 107,000	\$ 31,000	\$ 712,000

## PROFESSIONAL FEES (p.#18)

This category excludes investment professional consultant and advisor expenses.

Recommendation						20	)16 Forecast				017 Approved	
Actuarial Fees         \$ 287,000         \$ 337,000         \$ 410,000         \$ 73,000         217           Audit Fees         \$ 287,000         \$ 337,000         \$ 410,000         \$ 73,000         217           Legal Fees         \$ 207,000         \$ 75,000         \$ 85,000         \$ 85,000         \$ (7,000)         2-1.11           Legal Fees         \$ 1,95,000         \$ 294,000         \$ 99,000         \$ 287,000         \$ (7,000)         2-2.4           TOTAL PROFESSIONAL FEES         \$ 1,456,000         \$ 1,614,000         \$ 158,000         \$ 1,467,000         \$ (140,00)         -2.18           Consultant Fees         Administration         \$ 2,000         \$ 21,000         \$ 1,000         \$ (1,000)         -10.00           Contingency Fees         \$ 2,000         \$ 21,000         \$ 31,000         \$ 10,000         47,60           Benefits         \$ 2,000         \$ 22,000         \$ 31,000         \$ 10,000         47,60           Benefits         \$ 25,000         \$ 26,000         \$ 20,000         \$ 126,000         \$ 0.00           Consultant Fees         \$ 25,000         \$ 20,000         \$ 49,000         \$ 30,000         \$ 1,000         47,60           Benefits         \$ 25,000         \$ 20,000         \$ 2,000	<b>Professional Fees</b>		2016		2016	-			2017			
Actuarial Fees										г	•	% Change
Consultant Fees	Actuarial Fees	\$	287,000	\$	337,000	\$	50,000	\$	410,000	\$	73,000	21.7%
Page	Audit Fees		207,000		208,000		1,000		185,000		(23,000)	-11.1%
TOTAL PROFESSIONAL FEES	Consultant Fees		767,000		775,000		8,000		585,000		(190,000)	-24.5%
Consultant Fees	Legal Fees		195,000		294,000		99,000		287,000		(7,000)	-2.4%
Consultant Fees - Project mgmt./Org.   Project mg	TOTAL PROFESSIONAL FEES	\$	1,456,000	\$	1,614,000	\$	158,000	\$	1,467,000	\$	(147,000)	-9.1%
Development   Section	Consultant Fees											
Development	Administration											
Part		\$	_	\$	1,000	\$	1,000	\$	_	\$	(1,000)	-100.0%
Benefit Cons./Open Enroll.   126,000   126,000   - 126,000   - 126,000   - 0.00	Contingency Fees		-		20,000		20,000		31,000		11,000	55.0%
Benefit Cons./Open Enroll.   126,000   126,000   - 126,000   - 126,000   - 0.00     County Retirees Medical   126,000   126,000   - 126,000   - 126,000   - 0.00     Consultant Fees   - 249,000   49,000   50,000   1,000   0.30     Total Benefits   252,000   301,000   49,000   302,000   1,000   0.30     Human Resources   Hamade County HRS (LMS)   2,000   77,000   (2,000)   77,000   - 0.00     Lakeside Group (County Personnel)   80,000   77,000   (3,000)   77,000   - 0.00     Total Human Resources   82,000   77,000   (5,000)   77,000   - 0.00     Total Human Resources   5,000   5,000   - 0.00   - 0.00     Total Human Resources   7,000   5,000   - 0.00   - 0.00     Total Human Resources   7,000   7,000   - 0.00   - 0.00     Per Review - Internal Audit Quality   7,000   7,000   - 0.00   - 0.00     Per Review - Internal Audit Quality   7,000   7,000   - 0.00   - 0.00     Per Review - Internal Audit Puality   7,000   7,000   - 0.00   - 0.00   - 0.00     Per Review - Internal Audit Puality   7,000   7,000   - 0.00   - 0.00   - 0.00     Per Review - Internal Audit Puality   7,000   7,000   - 0.00   - 0.00   - 0.00     Per Review - Internal Audit Puality   7,000   7,000   - 0.00   - 0.00   - 0.00     Per Review - Internal Audit Puality   7,000   7,000   - 0.00   - 0.00   - 0.00     Per Review - Internal Audit Puality   7,000   7,000   - 0.00   - 0.00   - 0.00     Per Review - Internal Audit Puality   7,000   7,000   - 0.00   - 0.00   - 0.00   - 0.00     Total Internal Audit Puality   7,000   7,000   100,000   - 0.00	Total Administration		-		21,000		21,000		31,000		10,000	47.6%
County Retirees Medical         126,000         126,000         49,000         50,000         1,000         20.00           Total Benefits         25,000         301,000         49,000         302,000         1,000         20.00           Human Resources         25,000         301,000         70,000         302,000         1,000         20.00           Lakeside Group (County Personnel)         80,000         77,000         (5,000)         77,000         0.00           Total Human Resources         82,000         77,000         (5,000)         77,000         0.00           Internal Audit         20,000         5,000         5,000         0.0         6,000         100,00           Peer Review - Internal Audit Quality Assurance         7,000         7,000         0.0         0.0         100,00         1	Benefits				,		,		,		•	
Consultant Fees         49,000         49,000         302,000         1,000         20.00           Total Benefits         252,000         301,000         49,000         302,000         1,000         0.30           Human Resources         Alameda County RRS (LMS)         2,000         -         (2,000)         77,000         3,000         77,000         -         0.00           Total Human Resources         82,000         77,000         (5,000)         77,000         77,000         77,000         77,000         77,000         77,000         77,000         77,000         77,000         -         -         -         0.00         -	Benefit Cons./Open Enroll.		126,000		126,000		-		126,000		-	0.0%
Total Benefits	County Retirees Medical		126,000		126,000		-		126,000		-	0.0%
Alameda County HRS (LMS)   2,000   - (2,000)   7,000   - 0.00   1,00	Consultant Fees		-		49,000		49,000		50,000		1,000	2.0%
Alameda County HRS (LMS)   2,000   - (2,000)   7,000   - 0.00   1,00	Total Benefits		252,000		301,000		49,000		302,000		1,000	0.3%
Lakeside Group (County Personnel)         80,000         77,000         (3,000)         77,000         - 0.00           Total Human Resources         82,000         77,000         (5,000)         77,000         - 0.00           Internal Audit         Internal Audit Quality           Peer Review - Internal Audit Quality         5,000         5,000         - 0         - 0         (5,000)         - 100.00           Total Internal Audit         12,000         12,000         - 0         - 0         (7,000)         - 100.00           Persion Administration System         150,000         50,000         (100,000)         100,000         50,000         100,000           Project Management Consulting         25,000         25,000         - 25,000         - 0.00           Technology Improvement Plan         150,000         150,000         - 0         - 25,000         - 0.00           Technology Enhancements         96,000         96,000         - 3         - 0         (150,000)         - 100.00           Website Enhancements         4         43,000         43,000         50,000         7,000         16.3           Total PRISM         421,000         364,000         (57,000)         175,000         (189,000)         - 21.9	Human Resources		•		•		,		,		•	
Total Human Resources   82,000   77,000   (5,000)   77,000   - 0.000	Alameda County HRS (LMS)		2,000		-		(2,000)		-		-	0.0%
Internal Audit   IDEA Consulting	Lakeside Group (County Personnel)		80,000		77,000		(3,000)		77,000		-	0.0%
IDEA Consulting   5,000   5,000   -   -   -   (5,000)   -100.00	<b>Total Human Resources</b>		82,000		77,000		(5,000)		77,000		-	0.0%
Peer Review - Internal Audit Quality Assurance         7,000         7,000         -         -         -         (7,000)         -100.00           Total Internal Audit         12,000         12,000         12,000         -         -         -         (7,000)         -100.00           PRISM         Project Management Consulting         150,000         50,000         (100,000)         100,000         50,000         100,000           Project Management Consulting         25,000         25,000         -         25,000         -         25,000         -         0.00           Technology Improvement Plan         150,000         150,000         -         -         -         (150,000)         -100.00           Technology Enhancement         96,000         96,000         -         -         -         (96,000)         -100.00           Website Enhancements         -         -         43,000         43,000         50,000         7,000         16.33           Total PRISM         421,000         364,000         (57,000)         175,000         (189,000)         -51.90           Total Consultant Fees         767,000         775,000         8,000         \$585,000         (190,000)         -11.60	Internal Audit											
Assurance         7,000         7,000         -         -         -         (7,000)         -100.00           Total Internal Audit         12,000         12,000         12,000         -         -         (12,000)         -100.00           PRISM         Femion Administration System         150,000         50,000         (100,000)         100,000         50,000         50,000           Project Management Consulting         25,000         25,000         -         25,000         -         50,000         -         0.00           Technology Improvement Plan         150,000         50,000         -         -         150,000         -         -         150,000         -         -         -         0.00         -         -         -         -         -         -         0.00         -         -         -         -         0.00         -         -         -         -         0.00         -         -         -         -         0.00         -         -         -         -         0.00         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         <	IDEA Consulting		5,000		5,000		-		-		(5,000)	-100.0%
Total Internal Audit         12,000         12,000         -         -         (12,000)         -100.00           PRISM           Pension Administration System         150,000         50,000         (100,000)         100,000         50,000         100.00           Project Management Consulting         25,000         25,000         -         25,000         -         25,000         -         0.00           Technology Improvement Plan         150,000         150,000         -         -         (150,000)         -100.00           Technology Enhancement         96,000         96,000         -         -         (96,000)         -100.00           Website Enhancements         -         43,000         43,000         50,000         7,000         16.33           Total PRISM         421,000         364,000         (57,000)         175,000         (189,000)         -51.90           Total Consultant Fees         767,000         775,000         8,000         \$585,000         (190,000)         -24.50           Audit Fees         164,000         164,000         -         145,000         (19,000)         -11.60           GASB 74 & 75         43,000         44,000         1,000         40,000         (4,000)	Peer Review - Internal Audit Quality											
PRISM         Pension Administration System         150,000         50,000         (100,000)         100,000         50,000         100,00           Project Management Consulting         25,000         25,000         -         25,000         -         25,000         -         0.00           Technology Improvement Plan         150,000         150,000         -         -         (150,000)         -100.00           Technology Enhancement         96,000         96,000         -         -         (96,000)         -100.00           Website Enhancements         -         43,000         43,000         50,000         7,000         16.3           Total PRISM         421,000         364,000         (57,000)         175,000         (189,000)         -51.90           Audit Fees         767,000         775,000         8,000         \$585,000         (190,000)         -24.50           Audit Fees         164,000         164,000         -         145,000         (190,000)         -91.60           GASB 74 & 75         43,000         44,000         1,000         40,000         (40,000)         -91.60           Total Audit Fees         \$ 207,000         \$ 208,000         1,000         \$ 185,000         (23,000)         -11.									-			-100.0%
Pension Administration System         150,000         50,000         (100,000)         100,000         50,000         100,000           Project Management Consulting         25,000         25,000         -         25,000         -         0.00           Technology Improvement Plan         150,000         150,000         -         -         (150,000)         -100,00           Technology Enhancement         96,000         96,000         -         -         (96,000)         -100,00           Website Enhancements         -         43,000         43,000         50,000         7,000         16.3           Total PRISM         421,000         364,000         (57,000)         175,000         (189,000)         -51.99           Total Consultant Fees         767,000         775,000         8,000         585,000         (190,000)         -24.59           Audit Fees         164,000         164,000         -         145,000         (190,000)         -9.11           Total Audit Fees         207,000         208,000         1,000         40,000         (4,000)         -9.11           Legal Fees         207,000         208,000         1,000         185,000         (48,000)         -100.00           Employment Litigation an			12,000		12,000		-		-		(12,000)	-100.0%
Project Management Consulting         25,000         25,000         -         25,000         -         0.00           Technology Improvement Plan         150,000         150,000         -         -         (150,000)         -100.00           Technology Enhancement         96,000         96,000         -         -         (96,000)         -100.00           Website Enhancements         -         43,000         43,000         50,000         7,000         16.3           Total PRISM         421,000         364,000         (57,000)         175,000         (189,000)         -51.90           Total Consultant Fees         767,000         775,000         8,000         585,000         (190,000)         -24.50           Audit Fees         164,000         164,000         -         145,000         (19,000)         -11.60           GASB 74 & 75         43,000         44,000         1,000         40,000         (4,000)         -9.11           Total Audit Fees         207,000         208,000         1,000         185,000         (23,000)         -11.19           Legal Fees         -         48,000         48,000         -         (48,000)         -10.00           Employment Litigation and Securities         20,0												
Technology Improvement Plan         150,000         150,000         -         -         (150,000)         -100.00           Technology Enhancement         96,000         96,000         -         -         (96,000)         -100.00           Website Enhancements         -         43,000         43,000         50,000         7,000         16.30           Total PRISM         421,000         364,000         (57,000)         175,000         (189,000)         -51.90           Total Consultant Fees         767,000         775,000         8,000         585,000         (190,000)         -24.50           Audit Fees         164,000         164,000         -         145,000         (19,000)         -11.60           GASB 74 & 75         43,000         44,000         1,000         40,000         (4,000)         -9.10           Total Audit Fees         207,000         208,000         1,000         185,000         (23,000)         -11.19           Legal Fees         -         48,000         48,000         -         (48,000)         -100.00           Employment Litigation and Securities         20,000         67,000         47,000         66,000         (1,000)         -1.5           Fiduciary         100,000 <td>•</td> <td></td> <td>,</td> <td></td> <td>,</td> <td></td> <td>(100,000)</td> <td></td> <td>,</td> <td></td> <td>50,000</td> <td>100.0%</td>	•		,		,		(100,000)		,		50,000	100.0%
Technology Enhancement         96,000         96,000         -         -         (96,000)         -100.00           Website Enhancements         -         43,000         43,000         50,000         7,000         16.3           Total PRISM         421,000         364,000         (57,000)         175,000         (189,000)         -51.90           Total Consultant Fees         767,000         775,000         8,000         585,000         (190,000)         -24.50           Audit Fees         164,000         164,000         -         145,000         (19,000)         -11.60           GASB 74 & 75         43,000         44,000         1,000         40,000         (4,000)         -9.10           Total Audit Fees         207,000         208,000         1,000         185,000         (23,000)         -11.10           Legal Fees         48,000         48,000         -         (48,000)         -100.00           Employment Litigation and Securities         20,000         67,000         47,000         66,000         (1,000)         -1.5           Fiduciary         100,000         109,000         9,000         161,000         52,000         47.70           Pension Reform         20,000         7,000			-				-		25,000		-	0.0%
Website Enhancements         -         43,000         43,000         50,000         7,000         16.33           Total PRISM         421,000         364,000         (57,000)         175,000         (189,000)         -51.99           Total Consultant Fees         \$ 767,000         775,000         8,000         585,000         (190,000)         -24.59           Audit Fees         \$ 164,000         \$ 164,000         \$ -         \$ 145,000         (19,000)         -11.60           GASB 74 & 75         43,000         44,000         1,000         40,000         (4,000)         -9.11           Total Audit Fees         \$ 207,000         208,000         1,000         185,000         (23,000)         -11.19           Legal Fees         207,000         48,000         48,000         -         (48,000)         -100.00           Employment Litigation and Securities         20,000         67,000         47,000         66,000         (1,000)         -1.55           Fiduciary         100,000         109,000         9,000         161,000         52,000         47.70           Pension Reform         20,000         7,000         (13,000)         -         (7,000)         -100.00	-, ,		-				-		-		, ,	-100.0%
Total PRISM         421,000         364,000         (57,000)         175,000         (189,000)         -51.90           Total Consultant Fees         \$ 767,000         \$ 775,000         \$ 8,000         \$ 585,000         \$ (190,000)         -24.59           Audit Fees         \$ 164,000         \$ 164,000         \$ - \$ 145,000         \$ (19,000)         -11.60           GASB 74 & 75         43,000         44,000         1,000         40,000         (4,000)         -9.10           Total Audit Fees         \$ 207,000         \$ 208,000         \$ 1,000         \$ 185,000         \$ (23,000)         -11.19           Legal Fees         Contingency Fees         \$ - \$ 48,000         \$ 48,000         \$ - \$ (48,000)         -100.00           Employment Litigation and Securities         20,000         67,000         47,000         66,000         (1,000)         -1.50           Fiduciary         100,000         109,000         9,000         161,000         52,000         47.70           Pension Reform         20,000         7,000         (13,000)         -         (7,000)         -100.00	3,		96,000		*		-				, ,	
Total Consultant Fees         \$ 767,000         \$ 775,000         \$ 8,000         \$ 585,000         \$ (190,000)         -24.59           Audit Fees         \$ 164,000         \$ 164,000         \$ - \$ 145,000         \$ (19,000)         -11.69           GASB 74 & 75         43,000         44,000         1,000         40,000         (4,000)         -9.19           Total Audit Fees         \$ 207,000         \$ 208,000         \$ 1,000         \$ 185,000         \$ (23,000)         -11.19           Legal Fees         Contingency Fees         \$ - \$ 48,000         \$ 48,000         \$ - \$ (48,000)         -100.00           Employment Litigation and Securities         20,000         67,000         47,000         66,000         (1,000)         -1.5           Fiduciary         100,000         109,000         9,000         161,000         52,000         47.79           Pension Reform         20,000         7,000         (13,000)         -         (7,000)         -100.00			-									16.3%
Audit Fees           Audit Fees         \$ 164,000         \$ 164,000         \$ - \$ 145,000         \$ (19,000)         -11.6°           GASB 74 & 75         43,000         44,000         1,000         40,000         (4,000)         -9.1°           Total Audit Fees         \$ 207,000         \$ 208,000         \$ 1,000         \$ 185,000         \$ (23,000)         -11.1°           Legal Fees         Contingency Fees         \$ - \$ 48,000         \$ 48,000         \$ - \$ (48,000)         -100.0°           Employment Litigation and Securities         20,000         67,000         47,000         66,000         (1,000)         -1.5°           Fiduciary         100,000         109,000         9,000         161,000         52,000         47.7°           Pension Reform         20,000         7,000         (13,000)         -         (7,000)         -100.0°		_		_		_		_		_		
Audit Fees         \$ 164,000         \$ 164,000         \$ -         \$ 145,000         \$ (19,000)         -11.6°           GASB 74 & 75         43,000         44,000         1,000         40,000         (4,000)         -9.1°           Total Audit Fees         \$ 207,000         208,000         \$ 1,000         \$ 185,000         \$ (23,000)         -11.1°           Legal Fees         Contingency Fees         \$ -         \$ 48,000         \$ -         \$ (48,000)         -100.0°           Employment Litigation and Securities         20,000         67,000         47,000         66,000         (1,000)         -1.5°           Fiduciary         100,000         109,000         9,000         161,000         52,000         47.7°           Pension Reform         20,000         7,000         (13,000)         -         (7,000)         -100.0°		\$	/6/,000	\$	//5,000	\$	8,000	\$	585,000	\$	(190,000)	-24.5%
GASB 74 & 75         43,000         44,000         1,000         40,000         (4,000)         -9.11           Total Audit Fees         \$ 207,000         208,000         1,000         185,000         (23,000)         -11.19           Legal Fees         Contingency Fees         \$ -         48,000         48,000         -         \$ (48,000)         -100.00           Employment Litigation and Securities         20,000         67,000         47,000         66,000         (1,000)         -1.5           Fiduciary         100,000         109,000         9,000         161,000         52,000         47.70           Pension Reform         20,000         7,000         (13,000)         -         (7,000)         -100.00		æ	164 000	φ	164.000	¢.		<b>c</b>	145 000	¢.	(10,000)	11 60/
Total Audit Fees         \$ 207,000         \$ 208,000         \$ 1,000         \$ 185,000         \$ (23,000)         -11.19           Legal Fees           Contingency Fees         \$ - \$ 48,000         \$ 48,000         \$ - \$ (48,000)         -100.00           Employment Litigation and Securities         20,000         67,000         47,000         66,000         (1,000)         -1.5           Fiduciary         100,000         109,000         9,000         161,000         52,000         47.70           Pension Reform         20,000         7,000         (13,000)         -         (7,000)         -100.00		Ф	,	Ф	- ,	Ф	1 000	Ф	,	Ф	, ,	
Legal Fees           Contingency Fees         \$ - \$ 48,000 \$ 48,000 \$ - \$ (48,000) -100.0°           Employment Litigation and Securities         20,000 67,000 47,000 66,000 (1,000) -1.5°           Fiduciary         100,000 109,000 9,000 161,000 52,000 47.7°           Pension Reform         20,000 7,000 (13,000) - (7,000) - (7,000) -100.0°		<u>¢</u>		•		_		<b>¢</b>		<u>¢</u>		
Contingency Fees         \$ -         \$ 48,000         \$ 48,000         \$ -         \$ (48,000)         -100.0°           Employment Litigation and Securities         20,000         67,000         47,000         66,000         (1,000)         -1.5°           Fiduciary         100,000         109,000         9,000         161,000         52,000         47.7°           Pension Reform         20,000         7,000         (13,000)         -         (7,000)         -100.0°		Ψ	207,000	Ψ	200,000	<u>Ψ</u>	1,000	Ψ	103,000	Ψ	(23,000)	11.1 /0
Employment Litigation and Securities         20,000         67,000         47,000         66,000         (1,000)         -1.5'           Fiduciary         100,000         109,000         9,000         161,000         52,000         47.7'           Pension Reform         20,000         7,000         (13,000)         -         (7,000)         -100.0'	_	\$	_	\$	48 000	\$	48 000	\$	_	\$	(48 000)	-100.0%
Fiduciary         100,000         109,000         9,000         161,000         52,000         47.7°           Pension Reform         20,000         7,000         (13,000)         -         (7,000)         -100.0°		Ψ	20 000	Ψ		Ψ		Ψ	66 000	Ψ	, ,	-1.5%
Pension Reform 20,000 7,000 (13,000) - (7,000) -100.0			•								, ,	47.7%
	•								-			-100.0%
	Tax and Benefit Issues		55,000		63,000		8,000		60,000		(3,000)	-4.8%
		\$		\$		\$		\$		\$		-2.4%
Actuarial Fees			,		,		,		,	-	( ) /	
Actuarial Valuation \$ 66,000 \$ 69,000 \$ 3,000 \$ 76,000 \$ 7,000 10.1	Actuarial Valuation	\$	66,000	\$	69,000	\$	3,000	\$	76,000	\$	7,000	10.1%
	SRBR Valuation											2.7%
	Supplemental Consulting											32.4%
			-		50,000				50,000		-	0.0%
			33,000				-				17,000	51.5%
		\$		\$		\$	50,000	\$		\$		21.7%

<sup>&</sup>lt;sup>1</sup> Budget does not reflect mid year transfers among budget line items.

Professional Fees - Variance Narrative 2017 Approved Budget vs. 2016 Forecast	
	Variance Over/(Under)
ACTUARIAL <sup>1</sup>	
Supplemental consulting	\$ 48,000
GASB 74/75 implementation	17,000
Increases in Actuarial Valuation	 8,000
Sub-total Sub-total	73,000
AUDIT	
Decrease on GASB 74&75 consulting fees	(4,000)
Decrease from audit RFP to 2016 audit actual	(19,000)
Sub-total Sub-total	(23,000)
CONSULTANTS	
Completion of Project Management, Intranet, and implementation of Internal Audit software	(258,000)
Initiate Pension Administration System cost analysis	50,000
Expand Clarity contract for Core Values	11,000
Expand Website Services	7,000
Sub-total	(190,000)
LEGAL FEES	, ,
Decrease in pension reform legal fees	(7,000)
Sub-total Sub-total	(7,000)
Total Over/(Under)	\$ (147,000)

Professional Fees - Variance Narrative 2016 Forecast vs. 2016 Budget	,	Variance Over/(Under)
ACTUARIAL AND AUDIT		
<ul> <li>Post 2016 budget negotiation of GASB 67/68 valuation resulted in budget overage</li> </ul>	\$	50,000
Slight increase in GASB 74/75 consulting		1,000
Sub-total Sub-total		51,000
LEGAL		
• Court ordered payment of member's legal fees and increased employment investigations and litigations		99,000
Sub-total		99,000
CONSULTANTS		
<ul> <li>Technology Enhancement projects realigned to meet strategic business goals: upgrade of EDMS, Website enhancement, expansion of Web Member Services, pension administration system business</li> </ul>		
case analysis		13,000
Savings from Lakeside and Learning Management System		(5,000)
Sub-total		8,000
Total Over/(Under)	\$	158,000

Reflects Segal credit for GASB 67 valuation adjustments.

#### **OFFICE EXPENSE** (p.#18)

This category covers expenses such as building expenses, banking fees, telecommunications and office equipment.

Office Expense	2016 Budget	2016 Forecast <sup>1</sup>	20	Vs. 016 Budget er/(Under)	2017 Approved Budget	2017 Approved Budget vs. 2016 Forecast Over/ (Under)	
Bank Charges	\$ 160,000	\$ 129,000	\$	(31,000)	\$ 132,000	\$ 3,000	2.3%
Misc. Administrative Expenses	10,000	12,000		2,000	25,000	13,000	108.3%
Building Expenses	40,000	24,000		(16,000)	34,000	10,000	41.7%
Communications	118,000	171,000		53,000	160,000	(11,000	-6.4%
Equip. Leasing & Maint.	82,000	81,000		(1,000)	89,000	8,000	9.9%
Minor Furniture & Equipment	23,000	23,000		-	30,000	7,000	30.4%
Office Supplies & Maint.	77,000	77,000		-	83,000	6,000	7.8%
Printing & Postage	36,000	41,000		5,000	42,000	1,000	2.4%
OFFICE EXPENSE Total	\$ 546,000	\$ 558,000	\$	12,000	\$ 595,000	\$ 37,000	6.6%

 $<sup>^{\</sup>scriptscriptstyle 1}$  Budget does not reflect mid year transfers among budget line items.

Office Expense - Variance Narrative 2017 Approved Budget vs. 2016 Forecast	Variance Over/(Under)
BANK CHARGES & MISC. ADMINISTRATIVE	
<ul> <li>Increase in Bank fees and Miscellaneous Administrative expenses primarily the result of minor increase in banking fees and cost of implementing on-boarding process for new senior management employees</li> </ul>	\$ 16,000
Sub-total Sub-total	16,000
BUILDING AND OFFICE MAINTENANCE	
Increase expected in building escalation fees and office maintenance	16,000
Sub-total Sub-total	16,000
EQUIPMENT AND FURNITURE LEASE & MAINTENANCE	
• Increase in spending for ergonomics furniture and equipment as well as obsolence of office equipment	15,000
Sub-total Sub-total	15,000
PRINTING & POSTAGE	
Slight increase in printing & postage	1,000
Sub-total	1,000
COMMUNICATIONS	
ACERA contracting with State of California to receive lower landline rates	(11,000)
Sub-total Sub-total	(11,000)
Total Over/(Under)	\$ 37,000

Office Expense - Variance Narrative 2016 Forecast vs. 2016 Budget	Vari	ance Over/(Under)
BANK CHARGES & MISC. ADMINISTRATIVE		
• Deferred purchase of new banking services e.g. change in credit card type, issuance of p-cards offset by cost of installation of building lobby display for Board of Retirement announcements required by Brown Act BUILDING EXPENSES	\$	(29,000)
Increased occupancy of building has resulted in reduced share of building costs		(16,000)
COMMUNICATIONS & EQUIPMENT LEASE & MAINTENANCE		
State of California did not begin crediting ACERA for land line costs until August and full payment for prior		
year not expected until Q1 2017		52,000
PRINTING AND POSTAGE		
Slight increase in volume		5,000
Total Over/(Under)	\$	12,000

# INSURANCE (p.#18)

This category includes insurance premiums for business automobile, commercial, earthquake, fiduciary, criminal and cyber liability, risk management, umbrella, and workers' compensation.

Insurance	2016 Budget	2016 Forecast <sup>1</sup>	2	16 Forecast vs. 016 Budget ver/(Under)	2017 Approved Budget	20	17 Approved Budget vs. 016 Forecast Over/(Under)	% Change
Business Automobile	\$ 1,000	\$ 1,000	\$	-	\$ 1,000	\$	-	0.0%
Commercial Package	27,000	25,000		(2,000)	17,000		(8,000)	-32.0%
Crime	9,000	8,000		(1,000)	8,000		-	0.0%
Earthquake	30,000	28,000		(2,000)	29,000		1,000	5.8%
Cyber Liability	15,000	13,000		(2,000)	13,000		-	0.0%
Fiduciary Liability	190,000	173,000		(17,000)	163,000		(10,000)	-5.7%
Risk Management	290,000	544,000		254,000	764,000		220,000	40.4%
Umbrella	10,000	8,000		(2,000)	8,000		-	0.0%
Worker's Compensation	218,000	237,000		19,000	363,000		126,000	53.2%
INSURANCE Total	\$ 790,000	\$ 1,037,000	\$	247,000	\$ 1,366,000	\$	329,000	31.7%

 $<sup>^{\</sup>scriptscriptstyle 1}$  Budget does not reflect mid year transfers among budget line items.

Insurance - Variance Narrative 2017 Approved Budget vs. 2016 Forecast		Variance Over/(Under)
ARTHUR GALLAGHER		
Premiums remained flat in all insurance types except:		
Decrease in Commercial and Fiduciary Liability	:	\$ (18,000)
Slight increase in Earthquake		1,000
	Sub-Total	(17,000)
COUNTY RISK MANAGEMENT		
Growing claims resulted in unprecedented increase in employment practice liability premiums		220,000
	Sub-Total	220,000
WORKER'S COMPENSATION		•
Increase in workers compensation claims increased preimums		126,000
	Sub-Total	126,000
Total Ove	er/(Under)	\$ 329,000

Insurance - Variance Narrative 2016 Forecast vs. 2016 Budget	Vai	riance Over/(Under)
ARTHUR GALLAGHER  • Savings in all areas except auto which remained flat; primary savings in fiduciary liability (\$17K)  COUNTY RISK MANAGEMENT	\$	(26,000)
Slight increase in workers compensation		19,000
Highest increase in employment practice liability premiums		254,000
Total Over/(Under)	\$	247,000

## MEMBER SERVICES (p.#18)

This category includes expenses for services provided to members, including health plans, enrollment, wellness seminars, communications, disability hearings and evaluations.

Member Services	2016 Budget	2016 Forecast <sup>1</sup>	2016 Forecast vs. 2016 Budget Over/(Under)	2017 Approved Budget	2017 Approved Budget vs. 2016 Forecast Over/(Under)	% Change
Benefit Verification	\$ 4,000	\$ 4,000	\$ -	\$ 4,000	\$ -	0.0%
Disability - Arbitration & Transcripts	30,000	94,000	64,000	90,000	(4,000)	-4.3%
Disability - Medical Expense	150,000	151,000	1,000	184,000	33,000	21.9%
Disability Claims Management	8,000	8,000	-	33,000	25,000	312.5%
Health Reimbursement Account (HRA)	75,000	45,000	(30,000)	64,000	19,000	42.2%
Member Training & Education	27,000	27,000	-	25,000	(2,000)	-7.4%
Printing and Postage - Members	154,000	145,000	(9,000)	154,000	9,000	6.2%
MEMBER SERVICES EXPENSE Total	\$ 448,000	\$ 474,000	\$ 26,000	\$ 554,000	\$ 80,000	16.9%

<sup>&</sup>lt;sup>1</sup> Budget does not reflect mid year transfers among budget line items.

Member Services - Variance Narrative 2017 Approved Budget vs. 2016 Forecast		,	Variance Over/(Under)
DISABILITY - MEDICAL			
<ul> <li>Increase in number of cases for 2017</li> </ul>		\$	33,000
• Increase due to implementation of processes for Disability Claims Management			25,000
	Sub-total		58,000
HEALTH REIMBURSEMENT ACCOUNT (HRA)			
<ul> <li>Increase reflects expansion of health insurance exchange to early retirees</li> </ul>			19,000
	Sub-total		19,000
PRINTING & POSTAGE - MEMBERS & MEMBER TRAINING & EDUCATION			•
<ul> <li>Increase in newsletters offset by minor decreases in member training</li> </ul>			7,000
,	Sub-total		7,000
DISABILITY - ARBITRATION			,
Decrease in number of cases for 2017			(4,000)
	Sub-total		(4,000)
	Total Over/(Under)	\$	80,000

Member Services - Variance Narrative 2016 Forecast vs. 2016 Budget	Variance Over/(Under)
DISABILITY - ARBITRATION	variance over/(onder)
	Ф C4 000
Increased number of disability appeals requested	\$ 64,000
Sub-total	64,000
DISABILITY - MEDICAL EXPENSE	
Slight increase in number of medical reviews	1,000
Sub-total Sub-total	1,000
HEALTH REIMBURSEMENT ACCOUNT (HRA)	
<ul> <li>Decrease due to less than expected applications to health insurance exchange by early retirees</li> </ul>	(30,000)
Sub-total Sub-total	(30,000)
POSTAGE & PRINTING - MEMBERS	
Reduction in the number of envelop stuffers and newsletters	(9,000)
Sub-total	(9,000)
Total Over/(Under)	\$ 26,000

## SYSTEMS (p.#18)

This category includes the costs of business continuity planning, county data processing (payroll, etc.), software maintenance and support, and uncapitalized computer hardware and software.

Systems	2016 Budget	2016 Forecast <sup>1</sup>	2	vs. 2016 Budget ver/(Under)	2017 Approved Budget	2	D17 Approved Budget vs. D16 Forecast Over/(Under)	% Change
Business Continuity Expenses	\$ 149,000	\$ 114,000	\$	(35,000)	\$ 121,000	\$	7,000	6.1%
Computer Maintenance	27,000	26,000		(1,000)	18,000		(8,000)	-30.8%
County Data Processing	87,000	91,000		4,000	92,000		1,000	1.1%
Minor Computer Hardware	55,000	40,000		(15,000)	32,000		(8,000)	-20.0%
Software License & Maintenance	797,000	728,000		(69,000)	901,000		173,000	23.8%
SYSTEMS Total	\$ 1,115,000	\$ 999,000	\$	(116,000)	\$ 1,164,000	\$	165,000	16.5%

 $<sup>^{\</sup>scriptscriptstyle 1}$  Budget does not reflect mid year transfers among budget line items.

Systems - Variance Narrative	
2017 Approved Budget vs. 2016 Forecast	Variance Over/(Under)
SOFTWARE LICENSE & MAINTENANCE	
• Emphasis on persuing technology solutions for data migration, expansion of Web Site services, etc.	\$ 173,000
Sub Total	173,000
BUSINESS CONTINUITY EXPENSES	
<ul> <li>Portion of increase in technology solutions applicable to BCP</li> </ul>	7,000
Slight increase in County Data Processing	1,000
Sub Total	8,000
COMPUTER MAINTENANCE & HARDWARE	
• Savings from shift in purchase of minor computer hardware for technology projects to hardware for day-to-	
day operations	(16,000)
Sub Total	(16,000)
Total Over/(Under)	\$ 165,000

Systems - Variance Narrative 2016 Forecast vs. 2016 Budget		Varia	nce Over/(Under)
COUNTY DATA PROCESSING			
<ul> <li>Increase in County information processing fees</li> </ul>		\$	4,000
	Sub Total		4,000
BUSINESS CONTINUITY			
Slight savings in BCP facility fees			(1,000)
EDMS 90% fully depreciated (50% shared by Administration through BCP)			(34,000)
	Sub Total		(35,000)
COMPUTER MAINTENANCE & HARDWARE			
<ul> <li>Unfilled positions resulted in reduced purchase and maintenance of computers</li> </ul>			(16,000)
·	Sub Total		(16,000)
SOFTWARE LICENSE & MAINTENANCE			. , ,
<ul> <li>Savings from delays in completion of data migration and purchase of budget software</li> </ul>			(69,000)
	Sub Total		(69,000)
То	tal Over/(Under)	\$	(116,000)

## **BOARD OF RETIREMENT** (p.#18)

This category covers Board compensation and expenses for meetings, conferences and training, employer reimbursement (elected members only), and election expenses.

<b>Board of Retirement</b>		2016 Budget	2016 Forecast <sup>1</sup>	vs. 2016 Budget Over/(Under)	2017 Approved Budget	20	Approved Budget vs. 16 Forecast ver/(Under)	% Change
Board Compensation	\$	22,000	\$ 27,000	\$ 5,000	\$ 27,000	\$	-	0.0%
Board Conference and Training		143,000	75,000	(68,000)	147,000		72,000	96.0%
Board Elections		80,000	80,000	-	-		(80,000)	-100.0%
Board Employer Reimbursement		331,000	361,000	30,000	390,000		29,000	8.0%
Board Miscellaneous Activities		26,000	39,000	13,000	44,000		5,000	12.8%
Board Strategic Planning	_	3,000	8,000	5,000	6,000		(2,000)	-25.0%
<b>BOARD OF RETIREMENT Total</b>	\$	605,000	\$ 590,000	\$ (15,000)	\$ 614,000	\$	24,000	4.1%

 $<sup>^{\</sup>rm 1}$  Budget does not reflect mid year transfers among budget line items.

Board of Retirement - Variance Narrative 2017 Approved Budget vs. 2016 Forecast	Variance O	over/(Under)
Potential incoming new trustees require larger training fund	\$	72,000
<ul> <li>Increase in fringe benefits and COLA for employer reimbursement</li> </ul>		29,000
Increase in Misc. Activites and Postage		5,000
Reduced cost of speaker(s) at 2017 Offsite		(2,000)
No board election in 2017 results in savings		(80,000)
Total Over/(Under)	\$	24,000

Board of Retirement - Variance Narrative 2016 Forecast vs. 2016 Budget	Variance Over/(Under)
Significant increases in Employer Reimbursement for elected trustees due to raises, promotions and COLA	\$ 30,000
<ul> <li>Slight increase in Trustee attendance, Board Miscellaneous Activities and postage</li> </ul>	18,000
Increase in Offsite expense result of actuarial presentation	5,000
Savings from decrease in attendance at Milken and other conferences	(68,000)
Total Over/(Under)	\$ (15,000)

#### **DEPRECIATION** (p.#18)

Depreciation expense is the allocation of a capital asset cost over the asset's useful life.

Depreciation	2016 Budget	2016 Forecast <sup>1</sup>	2	vs. 2016 Budget ver/(Under)	2017 Approved Budget	2017 Approved udget vs. 2016 Forecast Over/(Under)	% Change
BCP	\$ 419,000	\$ 221,000	\$	(198,000)	\$ 14,000	\$ (207,000)	-93.7%
Computer Hardware	14,000	8,000		(6,000)	6,000	(2,000)	-25.0%
Computer Software	95,000	27,000		(68,000)	9,000	(18,000)	-66.7%
EDMS Admin. Share	416,000	220,000		(196,000)	13,000	(207,000)	-94.1%
Equipment	52,000	48,000		(4,000)	30,000	(18,000)	-37.5%
Furniture	30,000	2,000		(28,000)	2,000	-	0.0%
Leasehold Improvements	95,000	95,000		-	95,000	-	0.0%
<b>DEPRECIATION Total</b>	\$ 1,121,000	\$ 621,000	\$	(500,000)	\$ 169,000	\$ (452,000)	-72.8%

 $<sup>^{\</sup>scriptscriptstyle 1}$  Budget does not reflect mid year transfers among budget line items.

Depreciation is computed using the straight-line method for most assets over the following estimated useful lives:

•	Computer Hardware	5 years
•	Computer Software	3 years
•	Equipment	5 years
•	Furniture	7 years
•	Information System-Retirement	7 years
•	Information System-Fiscal Services	5 years
•	Disaster Recovery	5 years
•	Leasehold Improvements	27.5 years
•	EDMS	5 years

Depreciation - Variance Narrative 2017 Approved Budget vs. 2016 Forecast		Variance Over/(Under)
Decrease the result of fully depreciated EDMS system	\$	(414,000)
Additional cost reduction from fully depreciated computer hardware, software and office equipment	(38,000)	
Total Over/(Under)	\$	(452,000)

Depreciation - Variance Narrative 2016 Forecast vs. 2016 Budget		Variance Over/(Under)
<ul> <li>Increase from 2016 addition of computer hardware and WMS enhancements</li> </ul>		\$ 6,000
<ul> <li>Savings from fully depreciated assets in EDMS, Computer Software, etc.</li> </ul>		(506,000)
	Total Over/(Under)	\$ (500,000)

#### UNCOLLECTABLE BENEFIT PAYMENTS (p.#18)

After the adoption of the new Discharge of Uncollectible Accounts Receivable policy and Board of Retirement authorization, the first round of uncollectible accounts receivable balance to be discharged is approximately \$200,000. This balance is mainly comprised of benefit overpayments due to death. The uncollectible balances to be discharged are related to transactions dating from 1996 through 2012. Subsequent discharges of uncollectible balances will only include one year's worth of transactions, after passage of a four-year period from which collection efforts have been exhausted and the receivable has been declared uncollectible.

Uncollectable Benefit Payments	2016 Budget	2016 Forecast <sup>1</sup>	2016 Forecast vs. 2016 Budget Over/(Under)	2017 Approved Budget	2017 Approved Budget vs. 2016 Forecast Over/(Under)	% Change
UNCOLLECTABLE BENEFIT PAY- MENTS Total	\$ - \$	200,000	\$ 200,000 \$	\$ 54,000	\$ (146,000)	-73.0%

Uncollectable Benefit Payments - Variance Narrative 2017 Approved Budget vs. 2016 Forecast	Variance Over/(Under)
<ul> <li>Decrease in spending the result of reduction in forecasted uncollectable benefit payments</li> </ul>	\$ (146,000)
Total Over/(Under)	\$ (146,000)

Uncollectable Benefit Payments - Variance Narrative 2016 Forecast vs. 2016 Budget	Variance Over/(Under)
Increase in spending the result of forecast for uncollectable benefit payment expense due to new write off	200,000
Total Over/(Under)	\$ 200,000

## **Section IV**

**Departmental Operating Expense Budgets** 

### **Section IV:**

## **Departmental Operating Expense Budgets**

ACERA operations are organized into eight departments: Administration, Benefits, Fiscal Services, Human Resources, Internal Audit, Investments, Legal, and Project and Information Services Management (PRISM).

Departments	2016 Budget	2016 Forecast	2016 Forecast vs. 2016 Budget Over/(Under)	2017 Approved	2017 Approved Budget vs. 2016 Forecast Over/(Under)	% Change
Administration (p.#38)	\$ 4,360,000	\$ 4,157,000	\$ (203,000)	\$ 4,359,000	\$ 202,000	4.9%
Benefits (p.#42)	5,911,000	5,868,000	(43,000)	6,649,000	781,000	13.3%
Fiscal Services (p.#46)	2,471,000	2,462,000	(9,000)	2,616,000	154,000	6.3%
Human Resources (p.#48)	631,000	618,000	(13,000)	640,000	22,000	3.6%
Internal Audit (p.#50)	802,000	697,000	(105,000)	724,000	27,000	3.9%
Investment (p.#52)	1,833,000	1,739,000	(94,000)	1,834,000	95,000	5.5%
Legal <sup>(p.#54)</sup>	1,776,000	1,849,000	73,000	1,946,000	97,000	5.2%
PRISM (p.#56)	2,242,000	1,945,000	(297,000)	2,175,000	230,000	11.8%
<b>Total Depart. Expenses</b>	20,026,000	19,335,000	(691,000)	20,943,000	1,608,000	8.3%
PROJECTS 1	559,000	568,000	9,000	463,000	(105,000)	-18.5%
<b>Total Depart. Exp. + Projects</b>	\$ 20,585,000	\$ 19,903,000	\$ (682,000)	\$ 21,406,000	<b>\$ 1,503,000</b>	7.6%

<sup>&</sup>lt;sup>1</sup> See Section V

#### **ADMINISTRATION DEPARTMENT** (p.#37)

The Administration Department is led by the Chief Executive Officer who plans, manages, and administers the business of the retirement system and coordinates external outreach with legislators and member organizations.

Administration Department	2016 Budget	2016 Forecast	2016 Forecast vs. 2016 Budget Over/(Under)	2017 Approved Budget	2017 Approved Budget vs. 2016 Forecast Over/(Under)	% Change
STAFFING						
Salaries	\$ 670,000	\$ 492,000	\$ (178,000)	\$ 748,000	\$ 256,000	52.0%
Fringe Benefits	393,000	305,000	(88,000)	412,000	107,000	35.1%
Temporary Staff	-	19,000	19,000	-	(19,000)	-100.0%
Staffing Total	1,063,000	816,000	(247,000)	1,160,000	344,000	42.2%
STAFF DEVELOPMENT	84,000	82,000	(2,000)	89,000	7,000	8.5%
PROFESSIONAL FEES						
Actuarial Fees	254,000	304,000	50,000	360,000	56,000	18.4%
Consultant Fees	-	21,000	21,000	31,000	10,000	47.6%
Professional Fees Total	254,000	325,000	71,000	391,000	66,000	20.3%
OFFICE EXPENSE						
Miscellaneous Administrative	10,000	12,000	2,000	25,000	13,000	108.3%
Building Expenses	40,000	24,000	(16,000)	34,000	10,000	41.7%
Communications	118,000	171,000	53,000	160,000	(11,000)	-6.4%
Equipment Lease & Maintenance	82,000	81,000	(1,000)	89,000	8,000	9.9%
Minor Furniture & Equipment	3,000	3,000	-	5,000	2,000	66.7%
Office Supplies & Maintenance	77,000	77,000	-	83,000	6,000	7.8%
Printing & Postage	26,000	27,000	1,000	28,000	1,000	3.7%
Office Expense Total	356,000	395,000	39,000	424,000	29,000	7.3%
INSURANCE	790,000	1,037,000	247,000	1,366,000	329,000	31.7%
SYSTEMS						
County Data Processing	87,000	91,000	4,000	92,000	1,000	1.1%
Systems Total	87,000	91,000	4,000	92,000	1,000	1.1%
BOARD OF RETIREMENT						
Board Conferences & Miscellaneous						
Activity	605,000	590,000	(15,000)	614,000	24,000	4.1%
UNCOLLECTABLE B ENEFIT PAYMENTS		200,000	200,000	54,000	(146,000)	-73.0%
TOTAL CONTROLLABLE EXPENSES	3,239,000	3,536,000	297,000	4,190,000	654,000	18.5%
DEPRECIATION						
Depreciation Expense	1,121,000	621,000	(500,000)	169,000	(452,000)	-72.8%
GRAND TOTAL	\$ 4,360,000	\$ 4,157,000	\$ (203,000)	\$ 4,359,000	\$ 202,000	4.9%

2017 Approved Budget vs. 2016 Forecast		Variance Over/(Under)
TAFFING		
Full year pay for new CEO, new ACEO, new Supply Clerk and Admin. Spec. II include affect by replacement of temperature purply clerk.		226,000
offset by replacement of temporary supply clerk	\$	
Merit increases, steps, vacation sell backs, etc.      Decrease in fringe banefit rates.		27,000
Decrease in fringe benefit rates	Sub-Total	(19,000) <b>344,000</b>
TAFF DEVELOPMENT	Sub Total	344,000
All recruitment fees paid in 2016		(42,000)
Net increase in training and conference		38,000
<ul> <li>Increase in Professional fees (CalPers, SACRS, etc,.)</li> </ul>		11,000
	Sub-Total	7,000
ROFESSIONAL FEES		
<ul> <li>Increase in actuarial fees due to GASB 67 and 74</li> </ul>		56,000
<ul> <li>Consulting fees for Strategic business plan goals (Core Values)</li> </ul>		10,000
	Sub-Total	66,000
FFICE EXPENSE		
Decrease in Communications due to California N3 program		(11,000)
Increase in Miscellaneous Administration expenses due to initiation of onboarding p		10.000
purchases in materials and potential increase in service rates offset by minor reduct		13,000
<ul> <li>Other increases included office supplies and maintenance, equipment maintenance miscellaneous building expenses.</li> </ul>	and leasing, and	27,000
miscellaneous building expenses.	Sub-Total	29,000
SURANCE	Sub-Total	29,000
thur Gallagher		
Premiums remained flat in all insurance types except:		
Decrease in Commercial and Fiduciary Liability		(18,000)
Increase in Earthquake		1,000
punty Risk Management		.,000
Increase in workers compensation claims increased premiums		126,000
Increase claims generated increase in employment practice liability premiums		220,000
	Sub-Total	329,000
/STEMS		
Increase in County IT charges	_	1,000
	Sub-Total	1,000
OARD OF RETIREMENT		
No election scheduled for 2017		(80,000)
Decline in costs for Strategic Planning		(2,000)
Board Employer Reimbursement: Increase in fringe benefits and COLA		29,000
Increase in compensation, postage and miscellaneous activities		5,000
Increase in conference/training due to potential for new trustees	<u> </u>	72,000
NCOLLECTARILE RENEETT RAVMENTS	Sub-Total	24,000
NCOLLECTABLE BENEFIT PAYMENTS		440.000
Write off of uncollectable benefit payments which are five years or older	Sub-Total	(146,000)
EPRECIATION EXPENSE	Sup-10tal	(146,000)
Decrease of depreciation of EDMS		(415,000)
Full depreciation of equipment for 12th floor build out		(19,000)
Full depreciation of equipment for 12th hoof build out     Full depreciation of hardware and software upgrades		(18,000)
- Tail depreciation of hardware and software approaces	Sub-Total	(452,000)
	Total Over/(Under) \$	

2016 Approved Budget vs. 2016 Forecast		Variance Over/(Under)
STAFFING		
<ul> <li>Delays in hiring CEO and Supply Clerk and retirement of Administrative Specialist II (includes fibenefits and offset of temporary staff)</li> </ul>	ringe \$	(582,000)
Increase in fringed benefit rate	Ψ	335,000
· · · · · · · · · · · · · · · · · · ·	Sub-Total —	(247,000)
TAFF DEVELOPMENT		( , , , , , ,
Decrease in attendance at Milken and other senior management conferences and trainings		(24,000)
<ul> <li>Increase in recruitment fees for ACEO in Q1 2017</li> </ul>		22,000
	Sub-Total	(2,000)
ROFESSIONAL FEES		
<ul> <li>Increased actuarial fees as a result of early preparation for GASB 74/75 (\$33,000) and expected increased in supplemental counseling (\$17,000)</li> </ul>	ed	50,000
Additional charges for Clarity Consulting (Core Values)		21,000
	Sub-Total	71,000
FFICE EXPENSE		
<ul> <li>Decrease in building expenses is a result of increase building occupancy and reduction of ACER</li> </ul>	RA's portion	(40.000)
of expenses		(16,000)
<ul> <li>Increase in communications expenses result of delay in implementing California utility relief progovernment agencies. Payments were received but not until 3Q 2016.</li> </ul>	ogram for	55,000
	Sub-Total —	39,000
NSURANCE		35/333
Decrease in fiduciary liability premiums		(27,000)
<ul> <li>Increase in workers compensation and employment practice liability premiums raised insurance</li> </ul>	e rates	274,000
	Sub-Total	247,000
YSTEMS		
<ul> <li>County Information Processing increased due to additional usage and costs.</li> </ul>		4,000
	Sub-Total	4,000
OARD OF RETIREMENT		
<ul> <li>Board Conference and Training - fewer Trustees attended Milken and other conferences than p</li> </ul>	olanned	(68,000)
Board Elected Employer Reimbursement due to increases in merit, COLA		30,000
Board Postage/Printing and Miscellaneous increases		13,000
Board Compensation - increase in meeting attendance		5,000
Board Offsite increase due to actuarial presentation		5,000
	Sub-Total	(15,000)
NCOLLECTABLE BENEFIT PAYMENTS		200,000
<ul> <li>Amortization of uncollectable over payments to members as they age to the four-year limit</li> </ul>	Sub-Total	200,000
EPRECIATION EXPENSE	Sub-Total	200,000
EDMS 90% fully depreciated		(394,000)
All computer software fully depreciated including		(68,000)
<ul> <li>50% of computer hardware and some office equipment fully depreciated</li> </ul>		(28,000)
<ul> <li>Increase in depreciation due expanded WMS features and others.</li> </ul>		(10,000)
·	Sub-Total	(500,000)
	r/(Under) \$	

Administration Department Professional Fees	2016 Budget	2016 Forecast	2	2016 Forecast vs. 016 Budget ver/(Under)	20	17 Approved Budget	2017 Approved Budget vs. 2016 Forecast Over/(Under)	% Change
Consultant Fees								
Contingency Fees	\$ -	\$ 20,000	\$	20,000	\$	31,000	\$ 11,000	55.0%
Project Mgmt./Org. Development	-	1,000		1,000		-	(1,000)	-100.0%
Sub-Total	-	21,000		21,000		31,000	10,000	47.6%
Actuarial Fees								
Actuarial Valuation	66,000	69,000		3,000		76,000	7,000	10.1%
GASB	-	50,000		50,000		50,000	-	0.0%
SRBR Valuation	36,000	37,000		1,000		38,000	1,000	2.7%
Supplemental Consulting	152,000	148,000		(4,000)		196,000	48,000	32.4%
Sub-Total	254,000	304,000		50,000		360,000	56,000	18.4%
ADMINISTRATION Total	\$ 254,000	\$ 325,000	\$	71,000	\$	391,000	\$ 66,000	20.3%

Administration Department Staffing <sup>1</sup>	2016 Budget	2016 Forecast	2016 Forecast vs. 2016 Budget Over/(Under)	2017 Approved Budget	:	2017 Approved Budget vs. 2016 Forecast Over/(Under)
Administrative Assistant	\$ 64,000	\$ 65,000	\$ 1,000	\$ 67,000	\$	2,000
Administrative Specialist II	82,000	28,000	(54,000)	84,000		56,000
Administrative Support Specialist	-	44,000	44,000	-		(44,000)
Chief Deputy CEO/ACEO	106,000	8,000	(98,000)	156,000		148,000
Chief Executive Officer	234,000	178,000	(56,000)	247,000		69,000
Clerk II	47,000	47,000	-	49,000		2,000
Executive Secretary	91,000	93,000	2,000	101,000		8,000
Supply Clerk II	46,000	29,000	(17,000)	44,000		15,000
Sub-total Salaries <sup>1</sup>	670,000	492,000	(178,000)	748,000		256,000
Fringe Benefits	393,000	305,000	(88,000)	412,000		107,000
Temporary Staff	-	19,000	19,000	-		(19,000)
ADMINISTRATION Total	\$ 1,063,000	\$ 816,000	\$ (247,000)	\$ 1,160,000	\$	344,000

 $<sup>^1\</sup>mbox{Sub-Total}$  salaries include base salary, work out of class, footnotes and vacation sell back.

#### **BENEFITS DEPARTMENT** (p.#37)

The Benefits Department administers all benefit programs and provides multiple services to active, deferred and retired ACERA members.

<b>Benefits Department</b>	2016 Budget	2016 Forecast	20	6 Forecast vs. 16 Budget er/(Under)	20	17 Approved Budget	20	.7 Approved Budget vs. 16 Forecast ver/(Under)	% Change
STAFFING				,				,	
Salaries	\$ 2,870,000	\$ 2,458,000	\$	(412,000)	\$	3,095,000	\$	637,000	25.9%
Fringe Benefits	1,564,000	1,582,000		18,000		2,044,000		462,000	29.2%
Temporary Staff	148,000	592,000		444,000		180,000		(412,000)	-69.6%
Staffing Total	4,582,000	4,632,000		50,000		5,319,000		687,000	14.8%
STAFF DEVELOPMENT	169,000	144,000		(25,000)		132,000		(12,000)	-8.3%
PROFESSIONAL FEES	252,000	301,000		49,000		302,000		1,000	0.3%
MEMBER SERVICES									
Benefit Verification	4,000	4,000		-		4,000		-	0.0%
Disability - Medical Expense	150,000	151,000		1,000		184,000		33,000	21.9%
Disability Claims Management	8,000	8,000				33,000		25,000	312.5%
Health Reimburs.Account (HRA)	75,000	45,000		(30,000)		64,000		19,000	42.2%
Member Training & Education	27,000	27,000		-		25,000		(2,000)	-7.4%
Printing & Postage - Members	154,000	145,000		(9,000)		154,000		9,000	6.2%
<b>Member Services Total</b>	418,000	380,000		(38,000)		464,000		84,000	22.1%
SYSTEMS									
Software Maint./Support	490,000	411,000		(79,000)		432,000		21,000	5.1%
Systems Total	490,000	411,000		(79,000)		432,000		21,000	5.1%
GRAND TOTAL	\$ 5,911,000	\$ 5,868,000	\$	(43,000)	\$	6,649,000	\$	781,000	13.3%

2017 Approved Budget vs. 2016 Forecast	Varia	nce Over/(Under)
STAFFING	•	
Increase due to hiring for unfilled positions including fringe benefits	\$	400,000
<ul> <li>Increases due to Merit, Footnotes, COLA, Steps and Promotions including fringe benefits and vacations sell back</li> </ul>		226,000
Increase in fringe benefits		61,000
Sub-Tot	al	687,000
STAFF DEVELOPMENT		002,000
Decreased attendance at AMA by Staff		(16,000)
Increase in training for new Benefits Manager		26,000
Reduction in AMA Passport program		(22,000)
Sub-Tot	al	(12,000)
PROFESSIONAL FEES		
Increase in Benefits consultant's scope of work		1,000
Sub-Tot	al	1,000
MEMBER SERVICES		
• Health Reimbursement Account (HRA) increase with the extension of the health care exchange to early		
retirees		19,000
Medical disabilities expected to increase		33,000
Disability Claims Management Implementation		25,000
<ul> <li>Increase due to increase in number of newsletters from two to three.</li> </ul>		7,000
Sub-Tot	al	84,000
SYSTEMS		
Increase in LRS workflows and program enhancements		21,000
Sub-Tot	al	21,000
Total Over/(Under	r) \$	781,000

Benefits Department - Variance Narrative 2016 Forecast vs. 2016 Budget	Vai	riance Over/(Under)
STAFFING		
High attrition in Retirement Specialist and Retirement Support Specialist positions resulted in an average		
shortage of six employees throughout the first nine months of 2016	\$	5,000
Increase in fringe benefits		9,000
Merit Increases		16,000
Unbudgeted overtime		20,000
Sub-Total Sub-Total		50,000
STAFF DEVELOPMENT		
Decrease attendance due to delays in hiring and need for coverage		(25,000)
Sub-Total Sub-Total		(25,000)
PROFESSIONAL FEES		
Increase in Graphic Artist consultant fees		49,000
MEMBER SERVICES		
Slight increase in medical cases		1,000
Decrease in HRA reimbursements due to less than estimated early retirees applying to exchange		(30,000)
Decrease in newsletters		(9,000)
Sub-Total Sub-Total		(38,000)
SYSTEMS		` , ,
LRS modifications and EDMS workflows deferred		(79,000)
Total Over/(Under)	\$	(43,000)

Benefits Department Professional Fees	2016 Budget	2016 Forecast	2016 Forecast vs. 2016 Budget Over/(Under)	201	7 Approved Budget	2017 Approved Budget vs. 2016 Forecast Over/(Under)	% Change
Benefits Consultant/Open Enrollment County Retirees Medical (Benefit	\$ 126,000	\$ 126,000	\$ -	\$	126,000	\$ -	0.0%
Consultant)	126,000	126,000	-		126,000	-	0.0%
Graphic Artist consultant fees	-	49,000	49,000		50,000	1,000	2.0%
BENEFITS Total	\$ 252,000	\$ 301,000	\$ 49,000	\$	302,000	\$ 1,000	0.3%

Benefits Department						2016 Forecast vs.		2017	20	017 Approved Budget vs.
Staffing <sup>1</sup>		2016 Budget		2016 Forecast		2016 Budget Over/(Under)		Approved Budget		2016 Forecast Over/(Under)
Assist. CEO	\$	189,000	\$		\$		\$	213,000		28,000
Administrative Specialist II	*	71,000	7	72,000	*	1,000	•	76,000	*	4,000
Administrative Specialist II		4,000		3,000		(1,000)		84,000		81,000
Administrative Support Specialist		66,000		56,000		(10,000)		1,000		(55,000)
Administrative Support Specialist		65,000		64,000		(1,000)		68,000		4,000
Communications Manager		87,000		87,000		(1,000)		89,000		2,000
Graphic Artist		75,000		28,000		(47,000)		77,000		49,000
Retirement Assistant Benefits Manager		55,000		56,000		1,000		94,000		38,000
Retirement Assistant Benefits Manager		106,000		103,000		(3,000)		106,000		3,000
Retirement Assistant Benefits Manager		55,000		59,000		4,000		108,000		49,000
Retirement Assistant Benefits Manager		116,000		114,000		(2,000)		122,000		8,000
Retirement Benefits Manager		132,000		125,000		(7,000)		140,000		15,000
Retirement Specialist II		48,000		44,000		(4,000)		52,000		8,000
Retirement Specialist II		48,000		44,000		(4,000)		52,000		8,000
Retirement Specialist II		53,000		57,000		4,000		62,000		5,000
Retirement Specialist II		62,000		62,000		-		65,000		3,000
Retirement Specialist III		76,000		76,000		_		79,000		3,000
Retirement Specialist III		76,000		76,000		_		79,000		3,000
Retirement Specialist III		76,000		76,000		_		79,000		3,000
Retirement Specialist III		78,000		79,000		1,000		79,000		-
Retirement Specialist III		76,000		78,000		2,000		83,000		5,000
Retirement Specialist III		76,000		76,000		_,,		79,000		3,000
Retirement Specialist III		76,000		78,000		2,000		79,000		1,000
Retirement Specialist III		76,000		76,000		-		79,000		3,000
Retirement Specialist III		76,000		76,000		-		79,000		3,000
Retirement Specialist III		74,000		76,000		2,000		79,000		3,000
Retirement Specialist III		76,000		76,000		-		79,000		3,000
Retirement Specialist I		48,000		15,000		(33,000)		56,000		41,000
Retirement Specialist I		56,000		27,000		(29,000)		56,000		29,000
Retirement Specialist I		56,000		18,000		(38,000)		56,000		38,000
Retirement Specialist I		78,000		39,000		(39,000)		56,000		17,000
Retirement Specialist I		76,000		15,000		(61,000)		56,000		41,000
Retirement Specialist I		76,000		15,000		(61,000)		56,000		41,000
Retirement Specialist I		48,000		15,000		(33,000)		56,000		41,000
Retirement Support Specialist		52,000		52,000		-		54,000		2,000
Retirement Support Specialist		45,000		34,000		(11,000)		48,000		14,000
Retirement Support Specialist		52,000		52,000		-		54,000		2,000
Retirement Support Specialist		52,000		51,000		(1,000)		54,000		3,000
Retirement Support Specialist		45,000		27,000		(18,000)		54,000		27,000
Retirement Support Specialist		45,000		14,000		(31,000)		54,000		40,000
Footnotes		18,000		7,000		(11,000)		28,000		21,000
Sub-total Salaries1		2,815,000		2,383,000		(432,000)		3,020,000		637,000
Fringe Benefits		1,564,000		1,582,000		18,000		2,044,000		462,000
Temporary Staff		148,000		592,000		444,000		180,000		(412,000)
Overtime		55,000		75,000		20,000		75,000		-
BENEFITS Total	\$	4,582,000			\$	50,000	\$	5,319,000	\$	687,000

 $<sup>^{\</sup>mathrm{l}}\mathrm{Total}$  salaries include base salary, work out of class, footnotes and vacation sell back.

#### FISCAL SERVICES DEPARTMENT (p.#37)

The Fiscal Services Department prepares Board reports, the Comprehensive Annual Financial Report (CAFR), the Popular Annual Financial Report (PAFR), and the annual budget. The Department accounts for cash contributions, benefits, payrolls, investments, fixed assets and miscellaneous expenditures.

Fiscal Services Department		2016 Budget	2016 Forecast	2	vs. 2016 Budget ver/(Under)	2017 Approved Budget	2	D17 Approved Budget vs. D15 Forecast Over/(Under)	% Change
STAFFING									
Salaries	\$	1,339,000	\$ 1,340,000	\$	1,000	\$ 1,381,000	\$	41,000	3.1%
Fringe Benefits		730,000	743,000		13,000	769,000		26,000	3.5%
Staffing Total	2	2,069,000	2,083,000		14,000	2,150,000		67,000	3.2%
STAFF DEVELOPMENT		46,000	45,000		(1,000)	96,000		51,000	113.3%
PROFESSIONAL FEES									
External Audit		164,000	164,000		-	145,000		(19,000)	-11.6%
<b>Professional Fees Total</b>		164,000	164,000		-	145,000		(19,000)	-11.6%
OFFICE EXPENSE									
Bank Charges		160,000	129,000		(31,000)	132,000		3,000	2.3%
Printing		10,000	14,000		4,000	14,000		-	0.0%
Office Expense Total		170,000	143,000		(27,000)	146,000		3,000	2.1%
SYSTEMS									
Software Maint./Support		22,000	27,000		5,000	79,000		52,000	192.6%
Systems Total		22,000	27,000		5,000	79,000		52,000	192.6%
GRAND TOTAL	\$ 2	2,471,000	\$ 2,462,000	\$	(9,000)	\$ 2,616,000	\$	154,000	6.3%

Fiscal Services Department - Variance Narrative 2017 Approved Budget vs. 2016 Forecast		Variance Over/(Under)
STAFFING		,
Continuation of FSO out-of-class for ACEO position and increase in vacation sell back	9	\$ 41,000
Increase in Fringe Benefit rates		26,000
	<b>Sub-Total</b>	67,000
STAFF DEVELOPMENT		
Staff did not attend 2016 GFOA annual conference due to Toronto location; conference a	added back in	
2017		24,000
<ul> <li>Additional eduction on new budget software to convert cash forecasting from excel spreadaptive</li> </ul>	adsheets to	12,000
Additional training for senior management in budgeting and strategic planning		15,000
	Sub-Total	51,000
PROFESSIONAL FEES		
Decrease from audit RFP to 2016 audit actual		(19,000)
	<b>Sub-Total</b>	(19,000)
OFFICE EXPENSE		
Savings in bank fees offset with increased printing		3,000
	Sub-Total	3,000
SYSTEMS		
Addition of new Budget Software fees and maintenace for three-year contract	_	52,000
	Sub-Total	52,000
Tot	al Over/(Under)	\$ 154,000

Fiscal Services Department - Variance Narrative 2016 Forecast vs. 2016 Budget		Variance Over/(Under)
STAFFING		
Rounding in salaries		\$ 1,000
Increase in Fringe Benefits rates		13,000
	Sub-Total	14,000
STAFF DEVELOPMENT		·
Decrease in professional fees		(1,000)
'	Sub-Total	(1,000)
OFFICE EXPENSE		
Decrease in Bank fees		(31,000)
Increase in printing charges		4,000
	Sub-Total	(27,000)
SYSTEMS		
Additional work on new GP management reporting system	_	5,000
	Sub-Total	5,000
To	tal Over/(Under)	\$ (9,000)

Fiscal Services Department Professional Fees	2016 Budget	2016 Forecast	2	Vs. 016 Budget er/(Under)	2017 Approved Budget	2	D17 Approved Budget vs. D15 Forecast Over/(Under)	% Change
External Audit	\$ 164,000	\$164,000	\$	-	\$ 145,000	\$	(19,000)	-11.6%
FISCAL SERVICES Total	\$ 164,000	\$164,000	\$	-	\$ 145,000	\$	(19,000)	-11.6%

Fiscal Services Department Staffing <sup>1</sup>	2016 Budget	2016 Forecast	2016 Forecast vs. 2016 Budget Over/(Under)	2017 Approved Budget	2017 Approved Budget vs. 2016 Forecast Over/(Under)
Administrative Assistant	\$ 65,000	\$ 65,000	\$ -	\$ 67,000	\$ 2,000
Financial Services Specialist II	82,000	84,000	2,000	84,000	-
Financial Services Specialist II	82,000	82,000	-	84,000	2,000
Fiscal Services Officer	155,000	155,000	-	158,000	3,000
Retirement Accountant II	81,000	82,000	1,000	90,000	8,000
Retirement Accountant II	89,000	90,000	1,000	93,000	3,000
Retirement Accountant II	86,000	85,000	(1,000)	90,000	5,000
Retirement Accountant II	81,000	78,000	(3,000)	85,000	7,000
Retirement Accountant II	89,000	90,000	1,000	93,000	3,000
Retirement Accountant III	97,000	96,000	(1,000)	98,000	2,000
Retirement Accountant III	97,000	98,000	1,000	100,000	2,000
Retirement Accountant III	97,000	96,000	(1,000)	101,000	5,000
Retirement Assistant Accounting Manager	125,000	125,000	-	128,000	3,000
Retirement Assistant Accounting Manager	113,000	114,000	1,000	110,000	(5,000)
Sub-total Salaries <sup>1</sup>	1,339,000	1,340,000	1,000	1,381,000	41,000
Fringe Benefits	730,000	743,000	13,000	769,000	26,000
Temporary Staff	-	-	-	-	-
FISCAL SERVICES Total	\$ 2,069,000	\$ 2,083,000	\$ 14,000	\$ 2,150,000	\$ 67,000

 $<sup>^{1}\</sup>mbox{Sub-Total}$  salaries include base salary, work out of class, footnotes and vacation sell back.

#### HUMAN RESOURCES DEPARTMENT (p.#37)

The Human Resource Department handles personnel issues, training programs and management consultation.

<b>Human Resources Department</b>	2016 Budget	2016 Forecast	2	vs. 2016 Budget ver/(Under)	2017 Approved Budget	20	17 Approved Budget vs. 016 Forecast Over/(Under)	% Change
STAFFING								
Salaries	\$ 325,000	\$ 320,000	\$	(5,000)	\$ 333,000	\$	13,000	4.1%
Fringe Benefits	177,000	170,000		(7,000)	166,000		(4,000)	-2.4%
Temporary Staff	-	-		_	-		-	0.0%
Staffing Total	502,000	490,000		(12,000)	499,000		9,000	1.8%
STAFF DEVELOPMENT	27,000	31,000		4,000	39,000		8,000	25.8%
PROFESSIONAL FEES	82,000	77,000		(5,000)	77,000		-	0.0%
OFFICE EXPENSE								
Ergo. Furniture & Equipment	20,000	20,000		-	25,000		5,000	25.0%
Office Expense Total	20,000	20,000		-	25,000		5,000	25.0%
GRAND TOTAL	\$ 631,000	\$ 618,000	\$	(13,000)	\$ 640,000	\$	22,000	3.6%

Human Resources Department - Variance Narrative 2017 Approved Budget vs. 2016 Forecast		Variance Over/(Under)
STAFFING		
<ul> <li>Increase in net cost vacation sell back including fringe benefits</li> </ul>		\$ 13,000
Change in fringe benefit rate		(4,000)
	Sub-total	9,000
STAFF DEVELOPMENT		·
Increase in-house training for ACERA staff		8,000
	Sub-total	8,000
OFFICE EXPENSE		,
Increase in forergonomics furniture		5,000
	Sub-total	 5,000
	Total Over/(Under)	\$ 22,000

Human Resources Department - Variance Narrative 2016 Forecast vs. 2016 Budget		Variance Over/(Under)
STAFFING		
Decrease in net cost or COLA and vacation sell back including fringe benefits		\$ (5,000)
Change in fringe benefit rate		(7,000)
3	Sub-total	 (12,000)
STAFF DEVELOPMENT		, , ,
Added all ACERA in house training		4,000
<b>3</b>	Sub-total	 4,000
PROFESSIONAL FEES		,
LMS implementation delay		(5,000)
	Sub-total	 (5,000)
	Total Over/(Under)	\$ (13,000)

Human Resources Department Professional Fees	2016 Budget	2016 Forecast	016 Forecast vs. 2016 Budget Over/(Under)	2017 Approved Budget	2017 Approved Budget vs. 2016 Forecast Over/(Under)	% Change
Alameda County HRS (LMS)	\$ 2,000	\$ -	\$ (2,000)	\$ -	\$ -	0.0%
Consultant Fees - Lakeside Group	80,000	77,000	(3,000)	77,000	-	0.0%
Human Resources Total	\$ 82,000	\$ 77,000	\$ (5,000)	\$ 77,000	<b>s</b> -	0.0%

<b>Human Resources Departmen</b> Staffing <sup>1</sup>	it	2016 Budget	2016 Forecast	2016 Forecast vs. 2016 Budget Over/(Under)	2017 Approved Budget	017 Approved Budget vs. 2016 Forecast Over/(Under)
Administrative Support Specialist	\$	66,000	\$ 66,000	\$ -	\$ 68,000	\$ 2,000
Human Resources Officer		156,000	152,000	(4,000)	158,000	6,000
Human Resources Specialist		103,000	102,000	(1,000)	107,000	5,000
Sub-total Salaries <sup>1</sup>		325,000	320,000	(5,000)	333,000	13,000
Fringe Benefits		177,000	170,000	(7,000)	166,000	(4,000)
Temporary Staff		-	-	-	-	-
HUMAN RESOURCES Total	\$	502,000	\$ 490,000	\$ (12,000)	\$ 499,000	\$ 9,000

 $<sup>^{\</sup>rm 1}{\rm Sub}\text{-}{\rm Total}$  salaries include base salary, work out of class, footnotes and vacation sell back.

#### INTERNAL AUDIT DEPARTMENT (p.#37)

The Internal Audit Department prepares an annual audit plan, conducts internal operational audits and employer audits, and provides periodic reports to the Board of Retirement Audit Committee.

Internal Audit Department	2016 Budget	2016 Forecast	016 Forecast vs. 2016 Budget Over/(Under)	2017 Approved Budget	2017 Approved Budget vs. 2016 Forecast Over/(Under)	% Change
STAFFING						
Salaries	\$ 483,000	\$ 406,000	\$ (77,000)	\$ 473,000	\$ 67,000	16.5%
Fringe Benefits	263,000	206,000	(57,000)	217,000	11,000	5.3%
Temporary Staff	-	31,000	31,000	-	(31,000)	-100.0%
Staffing Total	746,000	643,000	(103,000)	690,000	47,000	-7.3%
STAFF DEVELOPMENT	41,000	38,000	(3,000)	32,000	(6,000)	-15.8%
PROFESSIONAL FEES	12,000	12,000	-	-	(12,000)	-100.0%
SYSTEMS						
Software Maint./Support	3,000	4,000	1,000	2,000	(2,000)	-50.0%
Systems Total	3,000	4,000	1,000	2,000	(2,000)	-50.0%
GRAND TOTAL	\$ 802,000	\$ 697,000	\$ (105,000)	\$ 724,000	\$ 27,000	3.9%

Internal Audit Department - Variance Narrative 2017 Approved Budget vs. 2016 Forecast		Variance Over	r/(Under)
STAFFING			, ( ,
Replace internal auditor transferred out-of-class to cover vacant Assist. Retirement Acct. Mgr.		\$	51,000
Vacation sell backs including Fringe Benefits			8,000
Merit Increase			6,000
Increase in Fringe Benefit rate			(18,000)
	Sub-Total		47,000
STAFF DEVELOPMENT			
Decrease in senior staff conferences			(6,000)
	Sub-Total		(6,000)
PROFESSIONAL FEES			
Completion of Ideal software implementation			(12,000)
	Sub-Total		(12,000)
SYSTEMS			
Decrease in software maintenance fees			(2,000)
	Sub-Total		(2,000)
Total Ove	er/(Under)	\$	27,000

Internal Audit Department - Variance Narrative 2016 Forecast vs. 2016 Budget	Variance Over/(Under)
STAFFING	
<ul> <li>Internal auditor transferred out-of-class to cover vacancy in Fiscal Services, offset by temporary</li> </ul>	\$ (40,000)
Decrease in Fringe Benefit	(63,000)
Sub-Total	(103,000)
PROFESSIONAL FEES	
Decrease in IDEA consulting fees	(3,000)
Sub-Total	(3,000)
SYSTEMS	
Increase in cost of software	1,000
Sub-Total	1,000
Total Over/(Under)	\$ (105,000)

Internal Audit Department Professional Fees	2016 Budget	2016 Forecast	2016 Fo 2016 E Over/(I	vs. Budget	2017 Approved Budget	20	17 Approved Budget vs. 16 Forecast ver/(Under)	% Change
IDEA Consulting - Audit Software	\$ 5,000	\$ 5,000	\$	- \$	-	\$	(5,000)	-100.0%
Peer Review - Internal Audit Quality As-								
surance	7,000	7,000		-	-		(7,000)	-100.0%
Internal Audit Total	\$ 12,000	\$ 12,000	\$	- \$	-	\$	(12,000)	-100.0%

Internal Audit Department Staffing <sup>1</sup>	2016 Budget	2016 Forecast	2016 Forecast vs. 2016 Budget Over/(Under)	2017 Approved Budget	017 Approved Budget vs. 2016 Forecast Over/(Under)
Chief Internal Auditor	\$ 143,000	\$ 141,000	\$ (2,000)	\$ 149,000	\$ 8,000
Internal Auditor	102,000	100,000	(2,000)	106,000	6,000
Internal Auditor	105,000	37,000	(68,000)	83,000	46,000
Retirement Assistant Accounting Manager	 133,000	128,000	(5,000)	135,000	7,000
Sub-total Salaries <sup>1</sup>	483,000	406,000	(77,000)	473,000	67,000
Fringe Benefits	263,000	206,000	(57,000)	217,000	11,000
Temporary Staff	-	31,000	31,000	-	(31,000)
INTERNAL AUDIT Total	\$ 746,000	\$ 643,000	\$ (103,000)	\$ 690,000	\$ 47,000

 $<sup>^{1}\</sup>mbox{Sub-Total}$  salaries include base salary, work out of class, footnotes and vacation sell back.

#### **INVESTMENT DEPARTMENT** (p.#37)

The Investment Department oversees ACERA's investment program, recommending and implementing Board of Retirement Investment decisions.

Investment Department	2016 Budget	2016 Forecast	2	vs. 2016 Budget ver/(Under)	2017 Approved Budget	2	17 Approved Budget vs. 016 Forecast Over/(Under)	% Change
STAFFING								
Salaries	\$ 1,131,000	\$ 1,085,000	\$	(46,000)	\$ 1,184,000	\$	99,000	9.1%
Fringe Benefits	617,000	523,000		(94,000)	556,000		33,000	6.3%
Temporary	-	37,000		37,000	-		(37,000)	-100.0%
Staffing Total	1,748,000	1,645,000		(103,000)	1,740,000		95,000	5.8%
STAFF DEVELOPMENT	85,000	94,000		9,000	94,000		-	0.0%
GRAND TOTAL	\$ 1,833,000	\$ 1,739,000	\$	(94,000)	\$ 1,834,000	\$	95,000	5.5%

Investment Department - Variance Narrative 2017 Approved Budget vs. 2016 Forecast	Variance Over/(Under)
STAFFING	
• Net cost of full year hiring of Investment Analysts and adding Administrative Support Specialist instead of second Investment Analyst at mid year. Offset by cost reduction in temporary staffing	\$ 33,000
Merit increases and vacation sellbacks	55,000
Increase in fringe benefit rate	7,000
Sub-Total	95,000
Total Over/(Under)	\$ 95,000

Investment Department - Variance Narrative 2016 Forecast vs. 2016 Budget		Variance Over/(Un	ider)
<ul> <li>STAFFING</li> <li>Hiring Administrative Support Specialist offset by temporary costs and merit increases</li> <li>Decrease in fringe benefit rate</li> </ul>	\$		,000)
STAFF DEVELOPMENT  • Increase in training	Sub-Total	(103,	,000
	Over/(Under)		

<b>Investment Department</b> Staffing	2016 Budget	2016 Forecast	2016 Forecast vs. 2016 Budget Over/(Under)	2017 Approved Budget	017 Approved Budget vs. 2016 Forecast Over/(Under)
Administrative Specialist II	\$ 84,000	\$ 87,000	\$ 3,000	\$ 88,000	\$ 1,000
Administrative Support Specialist	66,000	23,000	(43,000)	68,000	45,000
Chief Investment Officer	212,000	220,000	8,000	224,000	4,000
Investment Analyst	98,000	97,000	(1,000)	101,000	4,000
Investment Analyst	98,000	96,000	(2,000)	101,000	5,000
Investment Analyst	81,000	84,000	3,000	91,000	7,000
Investment Analyst	81,000	84,000	3,000	89,000	5,000
Investment Officer	128,000	127,000	(1,000)	135,000	8,000
Investment Officer	126,000	119,000	(7,000)	127,000	8,000
Sr. Investment Officer	157,000	148,000	(9,000)	160,000	12,000
Sub-total Salaries <sup>1</sup>	 1,131,000	1,085,000	(46,000)	1,184,000	99,000
Fringe Benefits	617,000	523,000	(94,000)	556,000	33,000
Temporary Staff	-	37,000	37,000	-	(37,000)
INVESTMENT Total	\$ 1,748,000	\$ 1,645,000	\$ (103,000)	\$ 1,740,000	\$ 95,000

 $<sup>^1\</sup>mbox{Sub-Total}$  salaries include base salary, work out of class, footnotes and vacation sell back.

#### **LEGAL DEPARTMENT** (p.#37)

The Legal Department provides legal advice and assistance to the ACERA Board of Retirement and ACERA staff.

Legal Department	2016 Budget	2016 Forecast	2016 Forecast vs. 2016 Budget Over/(Under)	20	17 Approved Budget	20	17 Approved Budget vs. D16 Forecast Over/(Under)	% Change
STAFFING								
Salaries	\$ 935,000	\$ 925,000	\$ (10,000)	\$	1,027,000	\$	102,000	11.0%
Fringe Benefits	510,000	397,000	(113,000)		431,000		34,000	8.6%
Temporary Staff/Misc.Staffing	-	17,000	17,000		-		(17,000)	-100.0%
Staffing Total	1,445,000	1,339,000	(106,000)		1,458,000		119,000	8.9%
STAFF DEVELOPMENT	87,000	103,000	16,000		92,000		(11,000)	-10.7%
PROFESSIONAL FEES	195,000	294,000	99,000		287,000		(7,000)	-2.4%
DISABILITY ARBITRATION &								
TRANSCRIPTS	30,000	94,000	64,000		90,000		(4,000)	-4.3%
SYSTEMS								
Software Maint./Support	19,000	19,000	-		19,000		-	0.0%
Systems Total	19,000	19,000	-		19,000		-	0.0%
GRAND TOTAL	\$ 1,776,000	\$ 1,849,000	\$ 73,000	\$	1,946,000	\$	97,000	5.2%

Legal Department - Variance Narrative 2017 Approved Budget vs. 2016 Forecast	v	Variance Over/(Under)
STAFFING		
Filling Chief Counsel position, merit increase and vacation sell back	\$	119,000
Merit increase		20,000
Change in fringe benefit rate		(20,000)
Sub-	Total	119,000
STAFF DEVELOPMENT		
Slight increase in training and conference		4,000
<ul> <li>Increase in professional dues and subscriptions</li> </ul>		10,000
Reduction in recruitment costs		(25,000)
Sub-	Total	(11,000)
PROFESSIONAL FEES		
<ul> <li>Increase in fiduciary, tax and employment litigation offset by reduction in contingency</li> </ul>		(7,000)
Sub-	Total	(7,000)
DISABILITY-LEGAL TRANSCRIPTS		
Number of cases expected to increase compared to prior year		(4,000)
Sub-	Total	(4,000)
Total Over/(U	nder) \$	

Legal Department - Variance Narrative	
2016 Forecast vs. 2016 Budget	Variance Over/(Under)
STAFFING	
• Addition of Administrative Support Specialist position and resignation of chief counsel and merit increases \$	7,000
Decrease in fringe benefit rate	(113,000)
Sub-Total Sub-Total	(106,000)
STAFF DEVELOPMENT	
<ul> <li>Reduction in training due to attrition; savings from professional fees. These items offset by recruitment</li> </ul>	
fees for new Chief Counsel.	16,000
Sub-Total Sub-Total	16,000
PROFESSIONAL FEES	
<ul> <li>Costs of Neeley case: court order to pay member's legal fees plus the cost of ACERA counsel</li> </ul>	58,000
Additional cost of investigations and litigation	41,000
Sub-Total	99,000
DISABILITY-LEGAL TRANSCRIPTS	
Escalation of number of cases sent to Arbitration	64,000
Sub-Total	64,000
Total Over/(Under) \$	

Legal Department Professional Fees	2016 Budget	2016 Forecast	20	6 Forecast vs. 16 Budget er/(Under)	2017 Approved Budget	20	17 Approved Budget vs. D16 Forecast Over/(Under)	% Change
Contingency Fees - Misc	\$ -	\$ 48,000	\$	48,000	\$ -	\$	(48,000)	-100.0%
Employment Litigation and Securities	20,000	67,000		47,000	66,000		(1,000)	-1.5%
Fiduciary	100,000	109,000		9,000	161,000		52,000	47.7%
Pension Reform	20,000	7,000		(13,000)	-		(7,000)	-100.0%
Tax and Benefit Issues	55,000	63,000		8,000	60,000		(3,000)	-4.8%
Legal Total	\$ 195,000	\$ 294,000	\$	99,000	\$ 287,000	\$	(7,000)	-2.4%

Legal Department Staffing	2016 Budget	2016 Forecast	2016 Forecast vs. 2016 Budget Over/(Under)	2017 Approved Budget	2	O17 Approved Budget vs. 2016 Forecast Over/(Under)
Administrative Specialist II	\$ 69,000	\$ 72,000	\$ 3,000	\$ 77,000	\$	5,000
Administrative Support Specialist	63,000	63,000	-	69,000		6,000
Administrative Support Specialist	57,000	43,000	(14,000)	61,000		18,000
Associate Counsel	186,000	186,000	-	189,000		3,000
Associate Counsel	156,000	157,000	1,000	163,000		6,000
Associate Counsel	178,000	179,000	1,000	179,000		-
Chief Counsel	219,000	218,000	(1,000)	219,000		1,000
Compliance Officer	7,000	7,000	-	70,000		63,000
Sub-total Salaries <sup>1</sup>	 935,000	925,000	(10,000)	1,027,000		102,000
Fringe Benefits	510,000	397,000	(113,000)	431,000		34,000
Temporary Staff	-	17,000	17,000	-		(17,000)
LEGAL Total	\$ 1,445,000	\$ 1,339,000	\$ (106,000)	\$ 1,458,000	\$	119,000

 $<sup>^1\</sup>mbox{Sub-Total}$  salaries include base salary, work out of class, footnotes and vacation sell back.

#### PRISM DEPARTMENT (p.#37)

The PRISM Department assesses and solves operational problems in existing and new technology systems.

PRISM Department	2016 Budget	2016 Forecast	:	vs. 2016 Budget over/(Under)	2017 Approved Budget	2	17 Approved Budget vs. 016 Forecast Over/(Under)	% Change
STAFFING								
Salaries	\$ 1,090,000	\$ 939,000	\$	(151,000)	\$ 1,095,000	\$	156,000	16.6%
Fringe Benefits	594,000	536,000		(58,000)	594,000		58,000	10.8%
Temporary Staff	-	40,000		40,000	6,000		(34,000)	-85.0%
Staffing Total	 1,684,000	1,515,000		(169,000)	1,695,000		180,000	11.9%
STAFF DEVELOPMENT	114,000	93,000		(21,000)	107,000		14,000	15.1%
PROFESSIONAL SERVICES	25,000	25,000		-	25,000		-	0.0%
SYSTEMS								
Business Continuity Expenses	149,000	114,000		(35,000)	121,000		7,000	6.1%
Computer Maintenance	27,000	26,000		(1,000)	18,000		(8,000)	-30.8%
Minor Computer Hardware	55,000	20,000		(35,000)	32,000		12,000	60.0%
Software Maint.& Support	188,000	152,000		(36,000)	177,000		25,000	16.4%
Systems Total	419,000	312,000		(107,000)	348,000		36,000	11.5%
GRAND TOTAL	\$ 2,242,000	\$ 1,945,000	\$	(297,000)	\$ 2,175,000	\$	230,000	11.8%

PRISM Department - Variance Narrative		
2017 Approved Budget vs. 2016 Forecast	Variance Over/(Und	ler)
STAFFING		
• Net increase in salaries due to hiring Administrative Specialist II and PRISM Manager, promotions, etvc.	\$ 192,	,000
<ul> <li>Merit increases, footnotes, vacation sell backs, etc.</li> </ul>	34,	,000
Decrease in fringe benefits	(46,0	)00)
Sub-Total	180,0	000
STAFF DEVELOPMENT		
Increase in senior manager conferences and training due to full hiring	14,0	000
Sub-Total	14,0	000
SYSTEMS		
<ul> <li>Increase of BCP portion of support for additional OnBase modules</li> </ul>	7,	.000
Filling positions reduced cost of computer maintenance and hardware purchases	4,	.000
Increase in software maintenace due to strategic goals	25,	.000
Sub-Total		
Total Over/(Under)		

PRISM Department - Variance Narrative 2016 Forecast vs. 2016 Budget		Variance Over/(Under)
STAFFING		-
Decrease from retirement of PRISM Manager and Administrative Specialist II leave	9	\$ (31,000)
Decrease in fringe benefit rate		(116,000)
Deferred merit increase		(22,000)
	Sub-Total	(169,000)
STAFF DEVELOPMENT		
Decrease in headcount resulted in reduced attendance at conferences and trainings		(21,000)
	Sub-Total	(21,000)
SYSTEMS		
<ul> <li>Change in vendors for EDMS (50% to Disaster recovery)</li> </ul>		(35,000)
<ul> <li>Change in vendors for EDMS (50% to PRISM)</li> </ul>		(36,000)
Reducction in computer maintenance and hardware purchases		(36,000)
	Sub-Total	(107,000)
Tot	al Over/(Under)	(297,000)

PRISM Department Professional Fees	2016 Budget	2016 Forecast	2	16 Forecast vs. 2016 Budget ver/(Under)	2017 Approved Budget	2017 Approved Budget vs. 2016 Forecast Over/(Under)	% Change
Project Management Consulting	\$ 25,000	\$ 25,000	\$	-	\$ 25,000	\$ -	0.0%
PRISM Total	\$ 25,000	\$ 25,000	\$	-	\$ 25,000	\$ _	0.0%

PRISM Department Staffing	2016 Budget	2016 Forecast	2016 Forecast vs. 2016 Budget Over/(Under)	2017 Approved Budget	2	D17 Approved Budget vs. 2016 Forecast Over/(Under)
Administrative Specialist II	\$ 75,000	\$ 36,000	\$ (39,000)	\$ 80,000	\$	44,000
Communications System Coordinator	106,000	108,000	2,000	104,000		(4,000)
Computer and Network System Analyst	133,000	126,000	(7,000)	134,000		8,000
Computer and Network System Specialist	80,000	77,000	(3,000)	82,000		5,000
Project and Information Manager	147,000	57,000	(90,000)	111,000		54,000
Retirement Support Specialist	50,000	51,000	1,000	54,000		3,000
Retirement Support Specialist	52,000	51,000	(1,000)	54,000		3,000
Retirement System Program Analyst	105,000	99,000	(6,000)	123,000		24,000
Retirement System Program Analyst	110,000	111,000	1,000	119,000		8,000
Retirement System Program Analyst	120,000	115,000	(5,000)	123,000		8,000
Retirement System Program Analyst	108,000	104,000	(4,000)	111,000		7,000
Sub-total Salaries <sup>1</sup>	1,086,000	935,000	(151,000)	1,095,000		160,000
Fringe Benefits	594,000	536,000	(58,000)	594,000		58,000
Temporary Staff	-	40,000	40,000	6,000		(34,000)
Overtime	4,000	4,000		-		(4,000)
PRISM Total	\$ 1,684,000	\$ 1,515,000	\$ (169,000)	\$ 1,695,000	\$	180,000

 $<sup>^1\</sup>mbox{Sub-Total}$  salaries include base salary, work out of class, footnotes and vacation sell back.

# **Section V Enterprise-wide Projects**

## **Section V**

## **Enterprise-wide Projects**

2016 Budgeted Projects	GASB	Ei	Technology nhancement	Iı	Technology nprovement Plan	Totals
Staff Development	\$ -	\$	12,000	\$	-	\$ 12,000
Professional Fees						
ACERA Intranet	-		96,000		-	96,000
Actuarial	33,000		-		-	33,000
Audit	43,000		-		-	43,000
Pension System Consultant	-		-		150,000	150,000
Oversight Project Management Services	-		-		150,000	150,000
Systems						
Budget Software	-		75,000		-	75,000
Totals	\$ 76,000	\$	183,000	\$	300,000	\$ 559,000

2016 Projects Forecast (\$ in thousands)	GASB	Improvement Methodology	Administr	nsion ation stem	Technology Enhancement	Technology Improvement Plan	Website Enhancements	Totals
Staff Development	\$ -	\$ 5	\$	-	\$ 12	\$ -	\$ -	\$ 17
Professional Fees								
GASB 74 & 75 - Actuarial	33	-		-	-	-	-	33
GASB 74 & 75 - Audit	44	-		-	-	-	-	44
ACERA Intranet	-	-		-	96	-	-	96
Pension System Consul-								
tant	-	-		50	-	-	-	50
Oversight Project Manage-								
ment Services	-	-		-	-	150	-	150
Website Enhancements	-	-		-	-	-	43	43
Systems								
Budget Software	-	-		-	90	-	-	90
Database Migration					20			20
EDMS Upgrade	-	-		-	25	-	-	25
Totals	\$ 77	\$ 5	\$	50	\$ 243	<b>\$ 150</b>	\$ 43	\$ 568

2017 Budgeted Projects <sup>1</sup> (\$ in thousands)	yber- curity	tabase Iration	GA	SB	Improvement Methodology	Ad	Pension Iministration System	Technology Enhancement	Web Member Services	Website Enhancements	Totals
Staff Development	\$ 14	\$ -	\$	-	\$ 17	\$	-	\$ -	\$ -	\$ -	\$ 31
Professional Fees											
GASB 74 & 75 - Actuarial	-	-		50	-		-	-	-	-	50
GASB 74 & 75 - Audit	-	-		40	-		-	-	-	-	40
Pension Administration											
System	-	-		-	-		100	-	-	-	100
Website Enhancement	-	-		-	-		-	-	-	50	50
System											
Budget Software	-	-		-	-		-	12	-	-	12
Database Migration	-	110		-	-		-	-	-	-	110
EDMS Upgrade	-	-		-	-		-	60	-	-	60
Web Member Services	-	-		-	-		-	-	10	-	10
Totals	\$ 14	\$ 110	\$ 9	90	<b>\$ 17</b>	\$	100	<b>\$</b> 72	\$ 10	\$ 50	\$ 463

<sup>&</sup>lt;sup>1</sup> Restricted funding access for the business plan project initiatives until a formal project charter has been approved.

Projects	2016 Budget	2016 Forecast	016 Forecast vs. 2016 Budget Over/(Under)	2017 Approved Budget	2	17 Approved Budget vs. 016 Forecast Over/(Under)	% Change
Staff Development	\$ 12,000	\$ 17,000	\$ 5,000	\$ 31,000	\$	14,000	82.4%
Professional Fees	472,000	416,000	(56,000)	240,000		(176,000)	-42.3%
Systems	75,000	135,000	60,000	192,000		57,000	42.2%
Grand Total	\$ 559,000	\$ 568,000	\$ 9,000	\$ 463,000	\$	(105,000)	-18.5%

Projects Professional Fees	2016 Budget	2016 Forecast	:	vs. 2016 Budget over/(Under)	2017 Approved Budget	Bud	17 Approved get vs. 2016 recast Over/ (Under)	% Change
GASB	\$ 76,000	\$ 77,000	\$	1,000	\$ 90,000	\$	13,000	16.9%
Pension Administration System	150,000	50,000		(100,000)	100,000		50,000	100.0%
Technology Enhancement	96,000	96,000		-	-		(96,000)	-100.0%
Technology Improvement Plan	150,000	150,000		-	-		(150,000)	-100.0%
Website Enhancement	-	43,000		43,000	50,000		7,000	16.3%
Grand Total	\$ 472,000	\$ 416,000	\$	(56,000)	\$ 240,000	\$	(176,000)	-42.3%

Projects System	2016 Budget	2016 Forecast	vs. 2016 Budget Over/(Under)	2017 Approved Budget	20	17 Approved Budget vs. 116 Forecast ver/(Under)	% Change
Budget Software	\$ 75,000	\$ 90,000	\$ 15,000	\$ 12,000	\$	(78,000)	-86.7%
Database Migration	-	20,000	20,000	110,000		90,000	450.0%
EDMS Upgrade	-	25,000	25,000	60,000		35,000	140.0%
Web Member Services	-	-	-	10,000		10,000	100.0%
<b>Grand Total</b>	\$ 75,000	\$ 135,000	\$ 60,000	\$ 192,000	\$	57,000	42.2%

Project -Variance Narrative 2017 Approved Budget vs. 2016 Forecast	Wast	<b>0</b> /(U-d)
STAFF DEVELOPMENT	vari	ance Over/(Under)
	Φ.	14.000
Cybersecurity	\$	14,000
Process Improvement Methodology		12,000
Tehcnology Enhancement-Share Point & SQL		(12,000)
	Sub-Total	14,000
PROFESSIONAL FEES		
GASB 74 & 75		
Actuarial		17,000
Audit		(4,000)
Pension Admin. Sys. cost analysis		50,000
Web Site Enhancement		7,000
ACERA Intranet		(96,000)
Oversight Project Management		(150,000)
	Sub-Total	(176,000)
System		, , ,
Budget Software		(78,000)
Database Migration		90,000
EDMS Upgrade		35,000
Web Member Services		10,000
	Sub-Total	57,000
Total Over/(Under)	\$	(105,000)

Project - Variance Narrative 2016 Forecast vs. 2016 Approved Budget	Vovi	anao Over//IIndon)
STAFF DEVELOPMENT	vari	ance Over/(Under)
Process Improvement Methodology		5,000
	Sub-Total	5,000
PROFESSIONAL FEES		
GASB 74 & 75		
Audit Fees		1,000
Pension Admin. Sys. cost analysis		(100,000)
Website Enhancement		43,000
	Sub-Total	(56,000)
SYSTEMS		
Budget Software		15,000
Database Migration		20,000
EDMS Upgrade		25,000
	Sub-Total	60,000
Total Over/(Under)	\$	9,000

## **Section VI**Administrative Budget

### **Section VI:**

## **Administrative Budget**

The Administrative Budget incorporates the limits of Section 31580.2 of the County Employees Act of 1937 whereby administrative expenses are "capped" at 0.21% of actuarially accrued liabilities. Pursuant to the relevant code sections, certain costs are excluded from the expense cap. Excluded costs include those associated with actuarial fees, business continuity planning (BCP), investments, legal, SRBR, and technology. Excludable expenses also include a pro rata portion of overhead expense attributable to excludable activities. In the 2017 administrative budget, ACERA is \$5.8 million under the cap limit of \$18.6 million.

BCP EXPENSES BUDGET ALLOCATION	2016 Budget	2016 Forecast	2016 Forecast Over/(Under) 2016 Budget	201 Approved Budge	7 :1	2017 Approved Budget Over/(Under) 2016 Forecast
STAFFING	\$ 252,000	\$ 232,000	\$ (20,000)			,
STAFF DEVELOPMENT	9,000	8,000	(1,000)	23,00	U	15,000
PROFESSIONAL FEES	2 000	2.000		2.00		
Consultant Fees - Operations OFFICE EXPENSE	2,000	2,000	-	2,00	U	-
Bank Charges & Miscellaneous Admin.	3,000	2,000	(1,000)	3,00	0	1,000
Building Expenses	1,000	-	(1,000)	1,00	0	1,000
Communications	2,000	3,000	1,000	3,00	0	-
Equipment Lease/Maintenance	2,000	2,000	-	2,00	0	-
Minor Furniture and Equipment	-	-	-		-	-
Office Supplies	1,000	2,000	1,000	2,00	0	-
Printing & Postage	 1,000	1,000	-	1,00	0	
Office Expense Total	10,000	10,000	-	12,00	0	2,000
INSURANCE SYSTEMS	14,000	19,000	5,000	25,00	0	6,000
Disaster Recovery & Business Continuity DEPRECIATION	149,000	114,000	(35,000)	121,00	0	7,000
Depreciation Expense - Technology	419,000	222,000	(197,000)	14,00	0	(208,000)
Depreciation Expense - Other	 3,000	2,000	(1,000)	2,00	0	<u> </u>
<b>Depreciation Total</b>	422,000	224,000	(198,000)	16,00	0	(208,000)
GRAND TOTAL	\$ 858,000	\$ 609,000	\$ (249,000)	\$ 452,000	) 9	(157,000)

INVESTMENT EXPENSES BUDGET ALLOCATION	2016 Budget	2016 Forecast	2016 Forecast Over/(Under) 2016 Budget	2017 Approved Budget	2017 Approved Budget Over/(Under) 2016 Forecast
STAFFING					
Staffing - Direct	\$ 1,745,000	\$ 1,643,000	\$ (102,000)	\$ 1,737,000	\$ 94,000
Staffing - Indirect	 680,000	632,000	(48,000)	675,000	43,000
Staffing Total	2,425,000	2,275,000	(150,000)	2,412,000	137,000
STAFF DEVELOPMENT	171,000	173,000	2,000	172,000	(1,000)
PROFESSIONAL FEES					
Consultant Fees - Operations	21,000	24,000	3,000	21,000	(3,000)
External Audit	52,000	52,000	-	46,000	(6,000)
<b>Professional Fees Total</b>	73,000	76,000	3,000	67,000	(9,000)
OFFICE EXPENSE					
Bank Charges & Miscellaneous Admin.	29,000	25,000	(4,000)	25,000	-
Building Expenses	7,000	4,000	(3,000)	5,000	1,000
Communications	21,000	30,000	9,000	25,000	(5,000)
Equipment Lease/Maintenance	14,000	14,000	-	14,000	-
Minor Furniture and Equipment	4,000	4,000	-	5,000	1,000
Office Supplies	14,000	13,000	(1,000)	13,000	-
Printing & Postage	 6,000	7,000	1,000	7,000	
Office Expense Total	95,000	97,000	2,000	94,000	(3,000)
INSURANCE	138,000	181,000	43,000	215,000	34,000
DEPRECIATION					
Depreciation Expense - Other	31,000	25,000	(6,000)	20,000	(5,000)
Depreciation Total	31,000	25,000	(6,000)	20,000	(5,000)
BOARD OF RETIREMENT					
Board Training & Miscellaneous Activity	137,000	148,000	11,000	154,000	6,000
GRAND TOTAL	\$ 3,070,000	\$ 2,975,000	\$ (95,000)	\$ 3,134,000	\$ 159,000

LEGAL EXPENSES BUDGET ALLOCATION	2016 Budget	2016 Forecast	Ove	5 Forecast r/(Under) 16 Budget	2017 Approved Budget	017 Approved Budget Over/(Under) 2016 Forecast
STAFFING	\$ 1,104,000	\$ 1,023,000	\$	(81,000)	\$ 1,136,000	\$ 113,000
STAFF DEVELOPMENT	126,000	139,000		13,000	139,000	-
PROFESSIONAL FEES						
Consultant Fees - Operations	9,000	11,000		2,000	13,000	2,000
Consultant Fees - Legal	 195,000	294,000		99,000	287,000	(7,000)
Professional Fees Total	204,000	305,000		101,000	300,000	(5,000)
OFFICE EXPENSE						
Bank Charges & Miscellaneous Admin.	14,000	11,000		(3,000)	15,000	4,000
Building Expenses	3,000	2,000		(1,000)	3,000	1,000
Communications	9,000	14,000		5,000	16,000	2,000
Equipment Lease/Maintenance	7,000	6,000		(1,000)	8,000	2,000
Minor Furniture and Equipment	2,000	2,000		-	3,000	1,000
Office Supplies	6,000	6,000		-	8,000	2,000
Printing & Postage	 3,000	3,000		-	4,000	1,000
Office Expense Total	44,000	44,000		-	57,000	13,000
INSURANCE	63,000	82,000		19,000	130,000	48,000
MEMBER SERVICES						
Disability - Legal Arbitration & Transcripts	30,000	94,000		64,000	90,000	(4,000)
SYSTEMS						
Software Maintenance & Support	19,000	19,000		-	19,000	-
DEPRECIATION	14,000	11,000		(3,000)	12,000	1,000
BOARD OF RETIREMENT						
Board Training & Miscellaneous Activity	55,000	59,000		4,000	61,000	2,000
GRAND TOTAL	\$ 1,659,000	\$ 1,776,000	\$	117,000	\$ 1,944,000	\$ 168,000

SRBR EXPENSES BUDGET ALLOCATION	2016 Budget	2016 Forecast	2016 Forecast Over/(Under) 2016 Budget	2017 Approved Budget	c	17 Approved Budget Over/(Under) 016 Forecast
STAFFING	\$ 661,000	\$ 667,000	\$ 6,000	\$ 784,000	\$	117,000
PROFESSIONAL FEES			4.000			
Actuarial - SRBR Valuation	36,000	37,000	1,000	38,000		1,000
Consultant Fees - SRBR	252,000	301,000	49,000	302,000		1,000
Professional Fees Total MEMBER SERVICES	288,000	338,000	50,000	340,000		2,000
Health Reimbursement Account (HRA)	75,000	45,000	(30,000)	64,000		19,000
Printing & Postage - Members	77,000	73,000	(4,000)	77,000		4,000
Member Services Total	152,000	118,000	(34,000)	141,000		23,000
BOARD OF RETIREMENT						
Board Training & Miscellaneous Activities	138,000	147,000	10,000	153,000		6,000
UNCOLLECTABLE BENEFIT PAYMENTS	-	200,000	200,000	54,000		(146,000)
GRAND TOTAL	\$ 1,239,000	\$ 1,470,000	\$ 231,000	\$ 1,472,000	\$	2,000

TECHNOLOGY EXPENSES BUDGET ALLOCATION	2016 Budget	2016 Forecast	2016 Forecast Over/(Under) 2016 Budget	2017 Approved Budget	c	17 Approved Budget Over/(Under) 016 Forecast
PROFESSIONAL FEES						
Consultant Fees - Technology	\$ 396,000	\$ 339,000	\$ (57,000)	\$ 150,000	\$	(189,000)
SYSTEMS						
Computer Hardware & Maintenance	82,000	66,000	(16,000)	50,000		(16,000)
County Data Processing	87,000	91,000	4,000	92,000		1,000
Software Maintenance & Support	 778,000	709,000	(69,000)	882,000		173,000
Systems Total	947,000	866,000	(81,000)	1,024,000		158,000
DEPRECIATION	 525,000	255,000	(270,000)	28,000		(227,000)
GRAND TOTAL	\$ 1,868,000	\$ 1,460,000	\$ (408,000)	\$ 1,202,000	\$	(258,000)

ADMINISTRATIVE EXPENSES BUDGET ALLOCATION	2016 Budget	2016 Forecast		2016 Forecast Over/(Under) 2016 Budget	2017 Approved Budget	o	17 Approved Budget ver/(Under) 016 Forecast
STAFFING	\$ 9,397,000	\$ 8,966,000	\$	(431,000)	\$ 10,126,000	\$	1,160,000
STAFF DEVELOPMENT	359,000	327,000		(32,000)	378,000		51,000
PROFESSIONAL FEES							
Consultant Fees - Operations	87,000	98,000		11,000	97,000		(1,000)
External Audit	 155,000	156,000		1,000	139,000		(17,000)
Professional Fees Total	242,000	254,000		12,000	236,000		(18,000)
OFFICE EXPENSE							
Bank Charges & Miscellaneous Admin.	124,000	103,000		(21,000)	114,000		11,000
Building Expenses	29,000	18,000		(11,000)	25,000		7,000
Communications	86,000	124,000		38,000	116,000		(8,000)
Equipment Lease/Maintenance	59,000	59,000		-	65,000		6,000
Minor Furniture and Equipment	17,000	17,000		-	22,000		5,000
Office Supplies	56,000	56,000		-	60,000		4,000
Printing & Postage	26,000	30,000	_	4,000	30,000		
Office Expense Total	397,000	407,000		10,000	432,000		25,000
INSURANCE	575,000	755,000		180,000	996,000		241,000
MEMBER SERVICES							
Benefit Verification	4,000	4,000		-	4,000		-
Members Medical Expense	150,000	151,000		1,000	184,000		33,000
Disability Claims Management	8,000	8,000		-	33,000		25,000
Member Training & Education	27,000	27,000		-	25,000		(2,000)
Printing & Postage - Members	77,000	72,000		(5,000)	77,000		5,000
Member Services Total	266,000	262,000		(4,000)	323,000		61,000
DEPRECIATION	129,000	106,000		(23,000)	93,000		(13,000)
BOARD OF RETIREMENT		-			-		
<b>Board Training &amp; Miscellaneous Activity</b>	275,000	236,000		(39,000)	246,000		10,000
GRAND TOTAL	\$ 11,640,000	\$ 11,313,000	\$	(327,000)	\$ 12,830,000	\$	1,517,000

#### **OPERATING AND ADMINISTRATIVE EXPENSES**

<b>Operating Expenses</b>	2016 Budget	2016 Forecast	2016 Forecast Over/(Under) 2016 Budget	2017 Proposed Budget	2017 Approved Budget Over/(Under) 2016 Forecast
EXPENSE CATEGORY					
Staffing	\$ 13,839	\$ 13,163	\$ (676)	\$ 14,711	\$ 1,548
Staff Development	665	647	(18)	712	65
Professional Fees	1,456	1,614	158	1,467	(147)
Office Expense	546	558	12	595	37
Insurance	790	1,037	247	1,366	329
Member Services	448	474	26	554	80
Systems	1,115	999	(116)	1,164	165
Board of Retirement	605	590	(15)	614	24
Uncollectable Benefit Payments	-	200	200	54	(146)
Depreciation	1,121	621	(500)	169	(452)
Operating Expenses	\$ 20,585	\$ 19,903	\$ (682)	\$ 21,406	\$ 1,503

Administrative Expenses	2016 Budget	2016 Forecast	2016 Forecast Over/(Under) 2016 Budget	2017 Proposed Budget	2017 Approved Budget Over/(Under) 2016 Forecast
EXCLUSIONS FROM OPERATING EXPENSE TO CALCULATE ADMINISTRATIVE EXPENSE					
Operating Expense (from above)	\$ 20,585	\$ 19,903	\$ (682)	\$ 21,406	\$ 1,503
Actuarial	(251)	(300)	(49)	(372)	(72)
Business Continuity 1	(858)	(609)	249	(452)	157
Investment- Related <sup>2</sup>	(3,070)	(2,975)	95	(3,134)	(159)
Legal- Related <sup>3</sup>	(1,659)	(1,776)	(117)	(1,944)	(168)
SRBR <sup>4</sup>	(1,239)	(1,470)	(231)	(1,472)	(2)
Technology 5	(1,868)	(1,460)	408	(1,202)	258
ADMINISTRATIVE EXPENSE	\$ 11,640	\$ 11,313	\$ (327)	\$ 12,830	\$ 1,517

<sup>1</sup> **Business Continuity**—2017 related costs include total direct costs (\$135K) for satellite phones, software support, and direct depreciation; 1.7% is added for both allocated staffing and other overhead expenses (\$317K).

Comparison of Administrative Expense to Limits (Section 31580.2)	2016 Budget	2016 Forecast	2016 Forecast Over/(Under) 2016 Budget	2017 Proposed Budget	2017 Approved Budget Over/(Under) 2016 Forecast
Total Actuarial Accrued Liabilities 6	\$ 8,495,447	\$ 8,495,447	\$ -	\$ 8,860,453	\$ 365,006
Limit on Expense	0.21%	0.21%	-	0.21%	
Maximum Allowed	17,840	17,840	-	18,607	767
Administrative Expense	11,640	11,313	(327)	12,830	1,517
Over/(Under) Maximum	\$ (6,200)	\$ (6,527)	\$ (327)	\$ (5,777)	\$ 750

<sup>6</sup> Based on total actuarial accrued liabilities for pension as of December 31, 2015; OPEB, and non-OPEB as of December 31, 2014 (December 31, 2015 is not yet available) for 2017 Budget and December 31, 2014 for 2016 budget (latest available actuarial valuation).

<sup>2</sup> Investment—2017 related expenses are composed of direct costs of Investment staff (\$1,737K), allocated staffing costs (\$675K), 25% of Board expenses (\$154K), 25% of audit expenses (\$46K) and 16.4% of other overhead costs (\$522K).

<sup>3</sup> **Legal**—2017 related expenses include direct costs of Staffing (\$1,136K), Professional Legal fees (\$287K), Disability Arbitration Expenses (\$90K), 10% of Board expenses (\$61K), and 7.7% of other overhead costs (\$370K).

<sup>4</sup> SRBR—2017 related expenses are composed of allocated staffing costs (\$784K), direct costs of Professional Fees (\$340K), Member Services and Uncollectable Benefit Payments (\$195K), and 25% of Board expenses (\$153K).

<sup>5</sup> **Technology**—2017 related expenses include computer hardware, computer software, computer depreciation, and computer technology consulting services in support of these computer products.

## **2017 DEPARTMENT WEIGHED AVERAGE**

<b>2017 Allocation P</b> 2017 Department W		•	t Expense				
Expense Category	Department	Investment	Legal	ВСР	SRBR	Technology	Administrative
	Administration	9.7%	0.0%	1.4%	0.0%	0.0%	88.9%
STAFFING	Benefits	0.3%	0.0%	0.5%	11.7%	0.0%	87.5%
WAGES / SALARY	Fiscal Services	9.5%	0.0%	1.7%	8.0%	0.0%	80.8%
FRINGE BENEFITS	<b>Human Resources</b>	2.4%	0.0%	0.2%	0.0%	0.0%	97.4%
TEMPS	Internal Audit	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%
	Investments	99.8%	0.0%	0.2%	0.0%	0.0%	0.0%
	Legal	21.7%	77.9%	0.4%	0.0%	0.0%	0.0%
	PRISM	0.9%	0.0%	9.7%	0.0%	0.0%	89.4%
<b>Total Staffing Factors</b>		16.4%	7.7%	1.7%	5.4%	0.0%	68.8%

## **2016 DEPARTMENT WEIGHED AVERAGE**

<b>2016 Allocation P</b> 2016 Department W		•	it Expense				
<b>Expense Category</b>	Department	Investment	Legal	ВСР	SRBR	Technology	Administrative
	Administration	11.1%	0.0%	1.4%	0.0%	0.0%	87.5%
STAFFING	Benefits	0.3%	0.0%	0.5%	10.5%	0.0%	88.7%
WAGES / SALARY	Fiscal Services	8.8%	0.0%	1.6%	8.6%	0.0%	81.0%
FRINGE BENEFITS	Human Resources	4.0%	0.0%	0.2%	0.0%	0.0%	95.8%
TEMPS	Internal Audit	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%
	Investments	99.8%	0.0%	0.2%	0.0%	0.0%	0.0%
	Legal	23.1%	76.4%	0.5%	0.0%	0.0%	0.0%
	PRISM	0.9%	0.0%	10.2%	0.0%	0.0%	88.9%
<b>Total Staffing Factors</b>		17.5%	7.9%	1.8%	4.8%	0.0%	68.0%

## **APPLIED FACTORS**

Expense Category	I Allocation Factors  Expense Line	Investment	Legal	ВСР	SRBR	Technology	Administrative
STAFF	Expense Line	Investment	Legai	DCF	SKDK	recimology	Administrative
DEVELOPMENT	Staff Development	16.4%	7.7%	1.7%	0.0%	0.0%	74.2%
PROFESSIONAL	Actuarial - SRBR	n/a	n/a	n/a	100.0%	0.0%	n/a
FEES	External Audit	25.0%	0.0%	0.0%	0.0%	0.0%	75.0%
	Legal	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%
	Operations - Technology						
	Consultant	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%
	Operations Consulting	16.4%	7.7%	1.7%	0.0%	0.0%	74.2%
	Operations Consulting - SRBR	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%
MEMBER	Benefit Verification	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%
SERVICES	Disability Arbitration and Transcripts	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%
	Disability Member Medical						
	Expense	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%
	Disability Claims Management	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%
	Health Reimbursement Ac-						
	count (HRA)	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%
	Member Training & Education	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%
	Printing & Postage - Members	0.0%	0.0%	0.0%	50.0%	0.0%	50.0%
OFFICE	Bank Charges & Misc. Admin.	16.4%	7.7%	1.7%	0.0%	0.0%	74.2%
EXPENSE	Building Expenses	16.4%	7.7%	1.7%	0.0%	0.0%	74.2%
	Communications	16.4%	7.7%	1.7%	0.0%	0.0%	74.2%
	Communications - BCP	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%
	Equipment Lease & Mainte-						
	nance	16.4%	7.7%	1.7%	0.0%	0.0%	74.2%
	Minor Furniture & Equipment	16.4%	7.7%	1.7%	0.0%	0.0%	74.2%
	Office Maintenance & Sup-						
	plies	16.4%	7.7%	1.7%	0.0%	0.0%	74.2%
	Printing & Postage	16.4%	7.7%	1.7%	0.0%	0.0%	74.2%
INSURANCE	Insurance	16.4%	7.7%	1.7%	0.0%	0.0%	74.2%
SYSTEMS	Computer Hardware & Software	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%
	County Data Processing	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%
	Disaster Recovery	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%
	Software Maintenance &						
	Support	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%
	Software Maintenance & Support-BCP	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%
	Software Maintenance & Support-Legal	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%
DEPRECIATION	Depreciation - Other	16.4%	7.7%	1.7%	0.0%	0.0%	74.2%
	Depreciation - BCP	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%
	Depreciation - Hardware & Software and EDMS	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%
BOARD OF	Compensation	25.0%	10.0%	0.0%	25.0%	0.0%	40.0%
RETIREMENT	Conferences & Training	25.0%	10.0%	0.0%	25.0%	0.0%	40.0%
	Election Expenses	25.0%	10.0%	0.0%	25.0%	0.0%	40.0%
	Employer Reimbursement	25.0%	10.0%	0.0%	25.0%	0.0%	40.0%
	Miscellaneous Activities	25.0%	10.0%	0.0%	25.0%	0.0%	40.0%
	Strategic Planning / Workshop	25.0%	10.0%	0.0%	25.0%	0.0%	40.0%

Expense Category	Expense Line	Investment	Legal	ВСР	SRBR	Technology	Administrative
STAFF							
DEVELOPMENT	Staff Development	17.5%	7.9%	1.8%	0.0%	0.0%	72.8%
PROFESSIONAL	Actuarial - SRBR	n/a	n/a	n/a	100.0%	0.0%	n/a
FEES	External Audit	25.0%	0.0%	0.0%	0.0%	0.0%	75.0%
	Legal	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%
	Operations - Technology						
	Consultant	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%
	Operations Consulting	17.5%	7.9%	1.8%	0.0%	0.0%	72.8%
	Operations Consulting - SRBR	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%
MEMBER	Benefit Verification	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%
SERVICES	Disability Arbitration and Transcripts	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%
	Disability Member Medical						
	Expense	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%
	Disability Claims Management	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%
	Health Reimbursement Ac-						
	count (HRA)	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%
	Member Training & Education	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%
	Printing & Postage - Members	0.0%	0.0%	0.0%	50.0%	0.0%	50.0%
OFFICE	Bank Charges	17.5%	7.9%	1.8%	0.0%	0.0%	72.8%
EXPENSE	Communications	17.5%	7.9%	1.8%	0.0%	0.0%	72.8%
	Computer & Equipment						
	Maintenance	17.5%	7.9%	1.8%	0.0%	0.0%	72.8%
	Equipment / Furniture Lease	17.5%	7.9%	1.8%	0.0%	0.0%	72.8%
	Minor Equipment	17.5%	7.9%	1.8%	0.0%	0.0%	72.8%
	Office Maintenance	17.5%	7.9%	1.8%	0.0%	0.0%	72.8%
	Office Supplies	17.5%	7.9%	1.8%	0.0%	0.0%	72.8%
	Postage	17.5%	7.9%	1.8%	0.0%	0.0%	72.8%
	Printing	17.5%	7.9%	1.8%	0.0%	0.0%	72.8%
INSURANCE	Insurance	17.5%	7.9%	1.8%	0.0%	0.0%	72.8%
SYSTEMS	Computer Hardware & Software	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%
	County Data Processing	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%
	Disaster Recovery	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%
	Software Maintenance &						
	Support	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%
	Software Maintenance &						
	Support-BCP	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%
	Software Maintenance &						
	Support-Legal	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%
DEPRECIATION	Depreciation - Other	17.5%	7.9%	1.8%	0.0%	0.0%	72.8%
	Depreciation - BCP	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%
	Depreciation - Hardware & Software and EDMS	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%
BOARD OF	Compensation	25.0%	10.0%	0.0%	25.0%	0.0%	40.0%
RETIREMENT	Conferences & Training	25.0%	10.0%	0.0%	25.0%	0.0%	40.0%
	Election Expenses	25.0%	10.0%	0.0%	25.0%	0.0%	40.0%
	Employer Reimbursement	25.0%	10.0%	0.0%	25.0%	0.0%	40.0%
	Miscellaneous Activities	25.0%	10.0%	0.0%	25.0%	0.0%	40.0%
	Strategic Planning / Workshop	25.0%	10.0%	0.0%	25.0%	0.0%	40.0%

2017 Approved Staffing Allocation	n Matrix			
	INVESTMENTS	LEGAL	ВСР	SRBR
ADMINISTRATION				
CEO	20%	-	2%	
Chief Deputy CEO/ACEO	15%	-	3%	
BENEFITS	20/		407	000
Assistant CEO	3%	-	1%	30%
Retirement Benefits Manager	-	-	5%	200
Administrative Specialist II	- E0/	-	-	30%
Communications Manager	5%	-	-	30%
Graphic Designer	-	-	-	30%
Retirement Benefits Assistant Manager	-	-	2% 2%	90%
Retirement Benefits Assistant Manager	-	-	2% 2%	
Retirement Benefits Assistant Manager	-	-		25%
Retirement Benefits Assistant Manager	-	-	2%	000
Retirement Specialist III - Health Care	-	-	-	90%
Retirement Support Specialist - Health Care	<u>-</u>	-	-	90%
FISCAL SERVICES	F0/		20/	
Fiscal Services Officer	5%	-	3%	
Assistant Accounting Manager	5%	-	-	
Assistant Accounting Manager	10%	-	5%	
Finance Services Specialist II	-	-	1%	700
Finance Services Specialist II	-	-	1%	70%
Retirement Accountant III	-	-	2%	25%
Retirement Accountant III	-	-	1%	
Retirement Accountant III	25%	-	2%	
Retirement Accountant II	-	-	2%	0.50
Retirement Accountant II	-	-	1%	25%
Retirement Accountant II	-	-	1%	
Retirement Accountant II	-	-	2%	
Retirement Accountant II	90%	-	2%	
HUMAN RESOURCES	20/			
Human Resources Officer	3%	-	-	
Human Resources Specialist	3%	-	40/	
Administrative Support Specialist	<del>-</del>	-	1%	
INVESTMENTS Chief Investment Officer	4000/			
Chief Investment Officer Senior Investment Officer	100%	-	-	
	100%	-	-	
Investment Officer	100%	-	-	
Investment Analyst	99%	-	1%	
Investment Analyst	99%	-	1%	
All other investment staff	100%	-	-	
LEGAL	200/	700/	00/	
Chief Counsel	20%	78%	2%	
Associate Counsel	80%	20%	-	
Associate Counsel	-	100%	-	
Associate Counsel	450/	100%	-	
All other legal staff	15%	85%	-	
PRISM			400/	
PRISM Manager	-	-	10%	
Administrative Specialist II		-	5%	
Computer and Network System Analyst	5%	-	20%	
Computer and Network System Specialist	2%	-	15%	
Computer and Network System Specialist	1%	-	10%	
Communications Systems Coordinator	-	-	30%	
Retirement System Program Analyst	-	-	3%	
Retirement System Program Analyst	-	-	3%	
Retirement System Program Analyst	-	-	3%	

# Section VII Capital Asset Outlay Budget

## **Section VII:**

# **Capital Asset Outlay Budget**

The Capital Asset Outlay Budget develops anticipated funding needs for items or projects that exceed a purchase cost of \$5,000.

## Capital Asset Outlay 2016 - 2017

Statement of Capital Asset Outlay — 2016 Forecast and 2017 Approved Budget									
		2016 Budget		2016 Forecast	2016 Forecast vs. 2016 Budget Over/(Under)		2017 Approved Budget	2017 Approved Budget vs. 2016 Forecast Over/(Under)	% Change
Computer Hardware									
Computer Hardware	\$	20,000	\$	20,000	\$ -	\$	- \$	(20,000)	-100.0%
Sub-Total		20,000		20,000	-		-	(20,000)	-100.0%
Computer Software Web member Services Enhance-		05.000		05.000				(05.000)	400.00/
ments		25,000		25,000			-	(25,000)	-100.0%
Sub-Total		25,000		25,000	-		-	(25,000)	-100.0%
System									
Retirement System Upgrade		2,500,000			(2,500,000)			-	0.0%
Sub-Total		2,500,000		-	(2,500,000)		-	-	0.0%
<b>Capital Outlay Total</b>	\$	2,545,000	\$	45,000	\$(2,545,000)	\$	- \$	(45,000)	-100.0%

# Section VIII Portfolio Management Investment Expenses

## **Section VIII:**

## **Portfolio Management Investment Expenses**

Portfolio Management Investment Expenses include the cost of independent professionals whose contractual fees are negotiated based on the value of assets under management. Known contractual fees are listed and a five percent annual increase is assumed for all other terms.

Portfolio Management Investment Expenses	2016 Budget	2016 Forecast	:	vs. 2016 Budget Over/(Under)	2017 Approved Budget	20	17 Approved Budget vs. 016 Forecast over/(Under)	% Change
Consultant Fees	\$ 6,228,000	\$ 1,372,000	\$	(4,856,000)	\$ 1,736,000	\$	364,000	26.5%
Custodian Bank Fees	665,000	583,000		(82,000)	600,000		17,000	2.9%
Investment Manager Fees	43,563,000	44,705,000		1,142,000	45,530,000		825,000	1.8%
Other Investment Expenses	89,000	333,000		244,000	388,000		55,000	16.5%
Total Portfolio Management Investment Expenses	\$ 50,545,000	\$ 46,993,000	\$(	(3,552,000)	\$ 48,254,000	\$	1,261,000	2.7%

## **Appendix A**

**ACERA Three Year Business Plan Key Strategic Initiatives (Prioritized)** 



#### **ACERA BUSINESS PLAN INITIATIVES: 2016 to 2018**

#### What Is the Business Plan?

- Significant efforts directly supporting ACERA Strategic Goals
  - Are in addition to regular work
  - o Often cross divisional
  - o Often critical or required to accomplish
- Many came from Core Values efforts
- Will be presented to the Board in October

INITIATIVE	Assigned To	Timeline
GOAL #1: Prudent Investment Practices		
Provide education sessions related to Environmental, Social and Governance Investing; Portable Alpha; and Smart Beta	Betty	Q4 2016
Evaluate Risk/Reward Analysis for total fund and individual asset classes	Betty	2017
Conduct investment advisor search	Betty	Q4 2016
GOAL #2: Maintain an Efficient, Compliant and Professional Plan Administration		
Identify, prioritize and document Benefits Department procedures in current state	Sandra	2016/2017
Review Benefits Department procedures for areas in need of improvements and efficiencies	Sandra	2017
Publish a comprehensive budget management procedure to facilitate and expedite departmental level tracking and reporting requirements, and process and project management	Margo	2017
Develop training plans and materials for all operational positions	Kathy	2016/2017
Implement new financial reporting Government Accounting Standards Board (GASB) Statements No. 74 & 75, Other Post- Employment Benefits (OPEB) net pension liability (NPL) reporting standards	Margo	2017



### **ACERA BUSINESS PLAN INITIATIVES: 2016 to 2018**

INITIATIVE	Assigned To	Timeline
GOAL #2: Maintain and Efficient, Compliant and Professional Plan Administration		
Develop a series on Legal Guiding Opinions for use by staff in a wide area of Benefits operations including: administrative appeals; PEPRA interpretations; reciprocity; service retirement & separate account/domestic relations order procedures	Legal Department	2016
Complete work in association with special tax counsel on 2016 IRS Tax Compliance Letter, including implementation of any reforms recommended by IRS	Legal Department	2016
Implement process improvement methodology for the organization	Margo	2017
Identify needs and develop internal operational measures to ensure support and resources are readily available to ACERA employees	Margo	2017
Establish ACERA key performance indicators	Margo	2017
GOAL #3: Comprehensive Organizational Development		
Create onboarding plan for new ACERA employees	Vicki	2016
Create onboarding plan for new ACERA leaders	Vicki	2016
Create career development policy and guidelines	Vicki	2017
Perform retention analysis for positions with high turnover	Vicki	2017
Launch and incorporate core values into all areas of the organization	Dave	2016
Implement ACERA-wide project management methodology	Vicki	2016/2017



#### ACERA BUSINESS PLAN INITIATIVES: 2016 to 2018

INITIATIVE	Assigned To	Timeline
GOAL #4: Superior Customer Service Delivery		
Continue to enhance website	Mike	2016/2017
Continue to enhance Web Member Services and expand access and self-service utilization	Kathy	2016/2017
Analyze and explore methods in which to improve retirement counseling	Sandra	2016/2017
Establish a baseline for customer service performance, measures to enhance or improve customer service, and standards for evaluation of customer service	Kathy	2017
Expand communication tools and out-reach programs to assist and educate Participating Employers	Margo	2016
Update current disaster recovery plan	Harsh	2017
GOAL #5: Maximize Technology		
Develop intranet to support collaboration, communication and information needs	Kathy	2016
Implement an enterprise-wide budget software solution	Margo	2016
Upgrade and re-engineer Electronic Document Management System	Kathy	2016
Perform business case analysis for upgrade/replacement of ACERA's pension administration system	Kathy	2017
Migrate databases to business applications allowing for efficiency of use and support	Kathy	2016
Cybersecurity Initiative	Kathy	2016/2017

Appendix B

2016 ACERA Budget Change Proposal (ABCP)

## **Appendix B**

<b>2017 ACER</b>	A Budget Change Proposal (ABCP)	
Department	ABCP Description	Totals
Benefits	Medical Advisor & Disability Claims Management Services	\$ 25,000
Benefits	Website Enhancement (Goal 4-1)	\$ 50,000
Benefits	Web Member Services Expansion	\$ 10,000
Benefits	Migrate Databases to Business Application (Goal 5-5)	\$ 110,000
PRISM	EDMS Upgrade (Goal 5-3)	\$ 60,000
	Pension Administration System Upgrade/Replacement Business Case	
PRISM	Analysis (Goal 5-4)	\$ 100,000
PRISM	Cybersecurity Initiative (Goal 5-6)	\$ 14,000
<b>ABCP Total</b>		\$ 369,000